

April 24, 2019

Changes to wattsmart Homes Program in Utah

To instill more efficient practices in the HVAC Mid-Market sector, incentives are being shifted from a split offering between Customers and Mid-Market to solely Mid-Market for Central Air Conditioners and Gas Furnaces with ECMs. The purpose of this shift is to drive market transformation by improving stocking practices and increasing the availability of more energy efficiency HVAC equipment through distributor and manufacturing channels. The changes are outlined below and will become effective June 10, 2019:

Measure Type	Equipment Type	Minimum Efficiency Requirement	Current Offered Incentive (point of purchase instant incentive per unit)		Proposed Offered Incentive (point of purchase instant incentive per unit)	
			Customer	Mid-Market	Customer	Mid-Market
HVAC	Central Air Conditioners – Tier 1	Min SEER \geq 15	\$110	\$15	\$0	\$125
	Central Air Conditioners – Tier 2	Min SEER \geq 17	\$185	\$15	\$0	\$200
	Central Air Conditioners – Tier 3	Min SEER \geq 20	\$300	\$15	\$0	\$315
	Gas Furnace	\geq 95 % AFUE with ECM	\$150	\$15	\$0	\$165

It is the Company's intent to make ongoing adjustments to incentives for certain measures in response to market conditions (changes in material costs, product availability, price competition, etc.), and stay in alignment with the Company's defined savings targets, incentive budget, and cost-effectiveness requirements.