

## EXHIBIT 1

### California Home Energy Savings Program – Measures, Incentives, and Qualifications

Per unit incentives for specific Energy Efficiency Measures (EEMs) are listed in the program incentive tables below. Current incentives can be found at <http://www.homeenergysavings.net/California>.

**Lighting Incentive Table**

| Measure                     | Qualifications  | Customer Incentive | Mid-Market Incentive |
|-----------------------------|---|--------------------|----------------------|
| CFL Bulbs (General Purpose) | ENERGY STAR qualified   | \$0                | Up to \$3.00         |
| CFL Bulbs (Specialty)       | ENERGY STAR qualified   | \$0                | Up to \$4.00         |
| LED Bulbs (General Purpose) | ENERGY STAR qualified   | \$0                | Up to \$23.00        |
| LED Bulbs (Specialty)       | ENERGY STAR qualified   | \$0                | Up to \$23.00        |
| CFL and LED Fixtures        | ENERGY STAR qualified<br>Torchiere and portable products are not qualified. | \$0                | Up to \$10.00        |

Notes for lighting incentive table:

- Mid-market incentives for CFL and LED bulbs apply to upstream, mail by request and direct install.
- See product list on program website.
- Reduced price CFL, LED, or fixture offer may end early if entire allocation is sold.
- Acronyms:
  - CFL:** Compact Fluorescent Light
  - LED:** Light Emitting Diode

### Appliance Incentive Table

| Measure                            | Qualifications   | Customer Incentive | Mid-Market Incentive |
|------------------------------------|--|--------------------|----------------------|
| Clothes Washers                    | MEF $\geq$ 3.2   | \$50               | \$0                  |
| Clothes Washer Recycling           | Decommission and recycle an existing clothes washer. The recycled unit must be operable.   | \$0                | Up to \$25           |
| Refrigerators                      | CEE Tier 3   | \$50               | \$0                  |
| Refrigerator and Freezer Recycling | Refrigerators or freezers must be in working condition and must be plugged in to verify they are working. Units a minimum of 10 cubic feet and a maximum of 32 cubic feet in size (based on inside measurements) qualify. Any customer, residential or commercial, with a working residential refrigerator or freezer is eligible to participate.  | Up to \$50         | Up to \$20           |
| Electric Water Heaters             | 25-44.9 gal units: EF $\geq$ 0.94<br>45-54.9 gal units: EF $\geq$ 0.95<br>55-74.9 gal units: EF $\geq$ 0.93<br>75-99.9 gal units: EF $\geq$ 0.92<br>100-120 gal units: EF $\geq$ 0.85<br><br>Due to the federal standard change, all electric water heater incentives will be retired after April 15, 2015. Incentives will be provided only for units purchased or installed on or before April 15, 2015. | \$50               | \$0                  |
| Heat Pump Water Heater             | Northern Climate Specification qualified<br><br>Due to April 16, 2015 federal standard units that do not meet the new standard will no longer be offered incentives after April 15, 2015.  | Up to \$600        | \$200                |
| Evaporative Coolers (Tier 1)       | 2,000-3,499 CFM  | \$50               | \$0                  |
| Evaporative Coolers (Tier 2)       | Minimum 3,500 CFM  | \$100              | \$0                  |
| Room Air Conditioner               | ENERGY STAR qualified  | \$0                | Up to \$20           |

Notes for appliance incentives:

- See additional installation requirements and qualifying models on program website.
- Acronyms:
  - EF:** Energy Factor
  - CEE:** Consortium for Energy Efficiency
  - CFM:** Cubic Feet per Minute
  - MEF:** Modified Energy Factor

### Plumbing Incentive Table

| Measure  | Qualifications  | Customer Incentive | Mid-Market Incentive |
|--|---|--------------------|----------------------|
| Low-Flow Showerheads                             | Flow rate $\leq$ 1.70 GPM   | \$0                | Up to \$31.00        |
| Low-Flow Aerators                                | Flow rate $\leq$ 1.50 GPM   | \$0                | Up to \$5.00         |
| Thermostatic Valves                              | Valve must automatically restrict or shut off water flow rate when a set point is reached and be reset when desired                                   | \$0                | Up to \$30.00        |
| Combo Low Flow Showerhead and Thermostatic Valve | Unit Flow Rate $\leq$ 1.50 GPM<br>Valve must automatically restrict or shut off water flow rate when a set point is reached and be reset when desired | \$0                | Up to \$54.00        |

### Home Electronics

| Measure               | Qualifications  | Customer Incentive | Mid-Market Incentive |
|-----------------------|---|--------------------|----------------------|
| Advanced Power Strips | Power strip must have occupancy, infrared, or load-sensor and automatically shut off the plug loads when no motion or reduced load is detected for a period of time | \$0                | Up to \$60.00        |

### Weatherization Incentive Table

| Measure            | Qualifications   | Customer Incentive  | Mid-Market Incentive  |
|--------------------|--|---|---|
| Insulation - Attic | Must add at least R-19 to existing insulation<br>$R_{\text{initial}} \leq 19$ & $R_{\text{final}} \geq 38$<br>Home's primary heat source is electric | \$0.20/sf for single-family<br>\$0.35/sf for multi-family                                       | \$0/sf.   |
| Insulation - Wall  | No existing wall insulation<br>Must add R-13 or fill cavity<br>Home's primary heat source must be electric   | \$0.75 /sf.   | \$0/sf.   |
| Air Sealing        | Air seal entire home per program requirements  | Tier 1: 15% - 29.9% ACHN<br>Reduction: \$200<br><br>Tier 2: $\geq$ 30% ACHN<br>Reduction: \$200 | Tier 1: 15% - 29.9% ACHN<br>Reduction: none<br><br>Tier 2: > 30% ACHN<br>Reduction: \$200 |

Notes for plumbing, electronics, and weatherization incentive table:

- Mid-market incentives for all plumbing measures apply to upstream, mail by request and direct install.
- Mid-market incentives for advanced power strips apply to upstream, downstream and direct install.
- See additional installation requirements on program website.
- Definitions:
  - ACHN:** Air changes per hour at natural conditions
  - GPM:** Gallons per minute
  - R-Value:** Thermal resistance of a material

**HVAC Incentive Table**

| <b>Measure</b>              | <b>Qualifications</b>   | <b>Customer Incentive</b>                   | <b>Mid-Market Incentive</b>             |
|-----------------------------|---|---|---|
| Central Air Conditioner     | 2014: $\geq 15$ SEER,<br>After 2014: $\geq 17$ SEER   | \$100                                       | \$0                                     |
| Heat Pump Upgrade           | Tier 1: $\geq 9.0$ HSPF, $\geq 15$ SEER<br>Tier 2: $\geq 9.5$ HSPF, $\geq 16$ SEER<br>Previous primary heat source must have been a heat pump   | Tier 1: \$100<br>Tier 2: \$100              | Tier 1: \$50<br>Tier 2: \$150           |
| Heat Pump Conversion        | Tier 1: $\geq 9.0$ HSPF, $\geq 15$ SEER<br>Tier 2: $\geq 9.5$ HSPF, $\geq 16$ SEER<br>Previous primary heat source must have been a permanently installed electric forced air furnace   | Tier 1: \$1,000<br>Tier 2: \$1,000          | Tier 1: \$50<br>Tier 2: \$550           |
| Ductless Heat Pump          | $\geq 9.0$ HSPF, $\geq 16$ SEER<br>Single-head or multi-head unit   | Single-Head: \$1,000<br>Multi-Head: \$1,500 | Single-Head: \$300<br>Multi-Head: \$300 |
| Duct Sealing and Insulation | $R_{existing} \leq 2$ or replace all existing insulation with at least R-8<br>Must add at least R-8 to ducts<br>Home's primary heat source is electric (ducted)<br>Cannot be claimed if performing HVAC equipment replacement or upgrade.   | \$500                                       | \$100                                   |
| Duct Sealing                | Home's primary heat source is electric (ducted). Existing insulation should only be removed if it is being replaced.<br>Cannot be claimed if performing HVAC equipment replacement or upgrade.  | \$200                                       | \$0                                     |
| Whole-Home Upgrade Package  | Install all of the following per Program requirements: <ul style="list-style-type: none"> <li>• Heat Pump Upgrade</li> <li>• Heat Pump Conversion</li> <li>• Ductless Heat Pump</li> <li>• Whole-Home Attic Insulation</li> <li>• Whole-Home Wall Insulation</li> <li>• Duct Sealing &amp; Insulation</li> <li>• Air Sealing</li> </ul> | Up to \$1,000 bonus                         | \$0                                     |

Notes for HVAC incentive table:

- See additional installation requirements on program website.
- Acronyms:
  - HSPF:** Heating Seasonal Performance Factor
  - SEER:** Seasonal Energy Efficiency Ratio

### New Homes Incentive Table

| Measure                               | Qualifications  | Customer/<br>Builder<br>Incentive | Mid-Market<br>Incentive |
|---------------------------------------|---|-----------------------------------|-------------------------|
| New Homes Whole Home Performance Path | To align with the California Advanced Homes Program, the Program will offer incentives to builders based on the new homes' percentage improvement beyond Title 24, beginning at 15% better than code and increasing. The home's performance will be modeled and verified by independent third-parties and the models will be delivered to the program for final savings and incentives calculations. See program website details. | Up to \$5,000                     | \$0                     |
| New Homes Ductless Heat Pump          | ≥ 9 HSPF, ≥ 16 SEER single-head or multi-head unit  | \$1,300                           | \$0                     |

Notes for New Homes incentive table:

- See additional installation requirements on program website
- Acronyms:  
**HSPF:** Heating Seasonal Performance Factor  
**SEER:** Seasonal Energy Efficiency Ratio

### Manufactured Homes Incentive Table

| Measure                                  | Qualifications  | Customer<br>Incentive | Mid-Market<br>Incentive |
|--|---|-----------------------|-------------------------|
| Manufactured Homes, Duct Sealing         | Must have ducted electric heating system serving at least 80% of the home's floor area. Existing insulation should only be removed if it is being replaced. | \$0                   | Up to \$750             |
| New Manufactured Homes, High Performance | Home must receive High Performance certification.   | \$0                   | \$2,000                 |

Notes for manufactured homes incentives:

- See additional installation requirements on program website.
- Manufactured Homes, Duct Sealing - Contractor will be reimbursed for actual job costs, at no cost to the customer. Costs may include surcharge for mileage, duct testing and other job expenses.