

EXHIBIT 1

Washington Home Energy Savings Program – Measures, Incentives, and Qualifications

For purchases made on or after January 1, 2016

Per unit incentives for specific Energy Efficiency Measures (EEMs) are listed in the program incentive tables below. Current incentives can be found at <http://www.homeenergysavings.net/homeowner/incentives/in/washington?region=washington>.

Appliance Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Clothes Washers	IMEF ≥ 2.75 See program website for the CEE qualified products list.	\$50	\$0
Hybrid Heat Pump Clothes Dryer	Northwest Energy Efficiency Alliance (NEEA)	\$150	\$0
Heat Pump Clothes Dryer	Northwest Energy Efficiency Alliance (NEEA)	\$300	\$0

Notes for appliance incentives:

- See additional installation requirements and qualifying models on program website.
- Acronyms:
 - EF:** Energy Factor
 - IMEF:** **I**ntegrated Modified Energy Factor
 - CEE:** Consortium for Energy Efficiency
 - CFM:** Cubic Feet per Minute

Lighting Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
CFL Bulbs (General Purpose)	ENERGY STAR qualified	\$0	Up to \$1.50
CFL Bulbs (Specialty)	ENERGY STAR qualified	\$0	Up to \$3.00
LED Bulbs (General Purpose)	ENERGY STAR qualified	\$0	Up to \$5.00
LED Bulbs (Specialty)	ENERGY STAR qualified	\$0	Up to \$5.00
CFL and LED	ENERGY STAR qualified		Up to \$10.00

Fixtures	Torchiere and portable products are not qualified.		
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Notes for lighting incentive table:

- Mid-market incentives for CFL and LED bulbs apply to upstream, mail by request and direct install.
- See product list on program website.
- Reduced price CFL, LED, or fixture offer may end early if entire allocation is sold.
- Acronyms:
 - CFL:** Compact Fluorescent Light
 - LED:** Light Emitting Diode

Electronics Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Advanced Power Strips	Power strip must have infrared sensor, occupancy sensor, or load sensor and automatically shut off the plug loads when no motion or reduced load is detected for a period of time. See program website for details.	\$0	Up to \$60
Smart Thermostat	<p>Wi-Fi enabled, programmable, online dashboard and/or mobile device app, occupancy sensor</p> <p>Notes: Occupancy sensing units must be enabled</p> <p>Only electrically heated homes are eligible for an incentive</p> <p>Customers may self-install unit. Contractor not required.</p>	\$50	\$0

HVAC Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Evaporative Coolers (Tier 1)	2,000-3,499 CFM	\$50	\$0
Evaporative Coolers (Tier 2)	Minimum 3,500 CFM (must be the primary cooling source)	\$250	\$0
Central Air Conditioner with Best Practice Installation and Sizing	≥ 15 SEER	\$50	\$75
Heat Pump Performance Tested Comfort Systems, Commissioning Controls Sizing	<p>Complete prescriptive checklist on the PTCS Air Source Heat Pump form found on the program website.</p> <p>Equipment must be installed by a program qualified contractor.</p>	\$200	\$200
Duct Sealing and Insulation	<p>$R_{initial} \leq 2$ $R_{final} \geq 8$ Must add at least R-8 to ducts 80% of home served by electric heat or cooling</p> <p>Note: Multifamily properties may be eligible for the incentive. See program website for details.</p>	<p>\$100 for electrically cooled homes</p> <p>\$600 for electrically heated homes</p>	<p>\$50 for electrically cooled homes</p> <p>\$200 for electrically heated homes</p>

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Duct Sealing	Must have ducted electric heating system serving at least 80% of the home's floor area. Existing insulation should only be removed if it is being replaced.	\$300 for electrically heated homes	\$0
Ductless Heat Pump	≥ 9.0 HSPF, single-head or multi-head unit Note: Multifamily properties may be eligible for the incentive. See program website for details.	\$1,000	\$300
Heat Pump Upgrade with Best Practice Installation and Sizing	For upgrade of existing heat pump to new high efficiency heat pump. ≥ 9.0 HSPF must include Best Practices Installation & Proper Sizing.	\$150	\$100
Heat Pump Conversion with Best Practice Installation and Sizing	For replacement of existing electric resistance heat or electric furnace with new high efficiency heat pump. ≥ 9.0 HSPF must include Best Practices Installation & Proper Sizing.	\$1,250	\$500

Notes for HVAC incentive table:

- See additional installation requirements on program website.
- Acronyms:
 - PTCS:** Performance Tested Comfort Systems
 - CCS:** Commissioning, Controls, & Sizing
 - SEER:** Seasonal Energy Efficiency Ratio
 - HSPF:** Heating Seasonal Performance Factor
 - CFM:** Cubic Feet per Minute

Weatherization Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Insulation - Attic	$R_{\text{initial}} \leq 19$ $R_{\text{final}} \geq 49$ Note: Multifamily properties may be eligible for the incentive. See program website for details.	\$0.10/sf. for electrically cooled home \$0.35/sf. for electrically heated home	\$0/sf.
Insulation - Floor	$R_{\text{initial}} \leq 11$ $R_{\text{final}} \geq 30$ Home's primary heat source must be electric	\$0.30/sf.	\$0/sf.
Insulation - Wall	$R_{\text{initial}} \leq 4$ $R_{\text{final}} \geq 11$ or fill cavity Home's primary heat source must be electric Note: Multifamily properties may be eligible for the incentive. See program website for details.	\$0.40/sf.	\$0/sf.
Air Sealing	Air seal entire home per program requirements	\$0.15/sf	\$0/sf
Windows	U-factor of 0.22 or lower. Note: Multifamily properties may be eligible for the incentive. See program website for details.	Tier 2: \$1.50/sf. for electrically heated home	\$0/sf.
Whole-Home Upgrade Package	Install all of the following per Program requirements: <ul style="list-style-type: none"> • Heat Pump or Ductless Heat Pump • Whole-Home Attic Insulation • Duct Sealing & Insulation if main heat or cooling source is ducted • Air Sealing 	\$1,000 bonus	\$0

Notes for weatherization incentive table:

- See additional installation requirements on program website.
- Windows and Attic Insulation - homes must have electric heating, ducted unitary air conditioning, and/or a heat pump serving at least 80% of conditioned floor area in order to qualify.
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- Definitions:

R-Value: Thermal resistance of a material

U-Factor: Inverse of R-value used to measure the amount of heat transmitting through a square foot of material
RTF: Regional Technical Forum
IECC: International Energy Conservation Code

New Homes Incentive Table

Measure	Qualifications	Customer/ Builder Incentive	Mid-Market Incentive
New Homes Whole Home Performance Path	To align with regional New Homes offerings, the Program will offer incentives to builders based on the new homes' percentage improvement beyond the prevailing code, beginning at 15% better than code and increasing. The home's performance will be modeled and verified by independent third-parties and the models will be delivered to the program for final savings and incentives calculations. See program website for details.	Up to \$5,000	\$0
New Homes Heat Pump Water Heater	Northern Climate Specification Qualified See program website for qualified products list. Incentive varies by tier qualification.	Up to \$800	\$0
New Homes Central Air Conditioner with Best Practices Install and Sizing	≥ 15 SEER	\$100	\$0
New Homes Heat Pump	≥ 9.0 HSPF	\$250	\$0
New Homes Windows	Install windows with a U-Factor ≤ 0.22 Home must have electric heat pump.	\$1.00/sf.	\$0
New Homes Ductless Heat Pump	≥ 9.0 HSPF, single-head or multi-head unit	\$1,300	\$0

Notes for New Homes incentive table:

- See additional installation requirements on program website
- Customers with both electric heat and electric cooling are eligible for the incentives for electrically heated homes only.
- Acronyms:
SEER: Seasonal Energy Efficiency Ratio



CEE: Consortium for Energy Efficiency
HSPF: Heating Seasonal Performance Factor

Water Heating Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Heat Pump Water Heater	Northern Climate Specification qualified See program website for qualified products list. Incentive varies by tier qualification.	Up to \$600	\$200
Low-Flow Showerheads	Flow rate \leq 2.00 GPM	\$0 Direct Install/Mail by Request: Up to \$15 Retail: Up to \$4	
Low-Flow Aerators	Flow rate \leq 1.50 GPM	\$0 Direct Install/Mail by Request: Up to \$5 Retail: Up to \$1	

Manufactured Homes Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Manufactured Homes, Duct Sealing	Must have ducted electric heating systems serving at least 80% of the home's floor area. Existing insulation should only be removed if it is being replaced.	\$0	Up to \$500
Manufactured Homes Ductless Heat Pumps	≥ 9.0 HSPF	\$1000	\$300
Manufactured Homes Heat Pump Upgrade	≥ 9.0 HSPF/14 SEER	\$150	\$100
Manufactured Homes Heat Pump Conversion	≥ 9.0 HSPF/14 SEER	\$1,250	\$500
Manufactured Homes, Air Sealing	Air seal entire home per program requirements	\$0.30/sf	\$0/sf
New Manufactured Homes, High Performance	Home must receive High Performance certification through Northwest Energy Efficient Manufactured Homes (NEEM).	\$2,000	
New Manufactured Homes, ENERGY STAR	Home must receive ENERGY STAR certification.	\$1,000	
New Manufactured Homes, Eco-rated Homes	Home must receive Eco-rated certification through Northwest Energy Efficient Manufactured Homes (NEEM).	\$1,250	

Notes for plumbing and manufactured homes incentives:

- Mid-market incentives for low-flow showerheads and low-flow aerators apply to upstream, mail by request and direct install.
- Mid-market incentives for manufactured homes apply to customer, contractor, or builder,
- See additional installation requirements on program website.
- Manufactured Homes, Duct Sealing - Contractor will be reimbursed for actual job costs, at no cost to the customer. Costs may include surcharge for mileage, duct testing and other job expenses.
- Acronyms:
GPM: Gallons per minute
RTF: Regional Technical Forum
IECC: International Energy Conservation Code