

EXHIBIT 1

Washington Home Energy Savings Program – Measures, Incentives, and Qualifications

Per unit incentives for specific Energy Efficiency Measures (EEMs) are listed in the program incentive tables below. Current incentives can be found at <http://www.homeenergysavings.net/homeowner/incentives/in/washington?region=washington>.

Appliance Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Clothes Washers	IMEF \geq 2.75	\$50	\$0
Hybrid Heat Pump Clothes Dryer	Northwest Energy Efficiency Alliance (NEEA)	\$150	\$0
Heat Pump Clothes Dryer	Northwest Energy Efficiency Alliance (NEEA)	\$300	\$0

Notes for appliance incentives:

- Homes must have electric water heating and/or electric dryer heat for clothes washers to be eligible for incentives.
- See qualifying models on program website.
- Acronyms:
IMEF: Integrated Modified Energy Factor

Lighting Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
CFL Bulbs (General Purpose)	ENERGY STAR qualified	\$0	Up to \$1.50
CFL Bulbs (Specialty)	ENERGY STAR qualified	\$0	Up to \$3.00
LED Bulbs (General Purpose)	ENERGY STAR qualified	\$0	Up to \$5.00
LED Bulbs (Specialty)	ENERGY STAR qualified	\$0	Up to \$5.00
CFL and LED Fixtures	ENERGY STAR qualified Torchiere and portable products are not qualified.	\$0	Up to \$10.00

Notes for lighting incentive table:

- Mid-market incentives for CFL and LED bulbs apply to upstream, mail by request and direct install.
- Mail by request and direct install are offered on an initiative basis and may not be available for the entire year. See program website for availability information
- See product list on program website.
- Reduced price CFL, LED, or fixture offer may end early if entire allocation is sold.
- Acronyms:
CFL: Compact Fluorescent Light
LED: Light Emitting Diode

Electronics Incentive Table

Measure	Qualifications	Incentive
Advanced Power Strips	Power strip must have infrared sensor, occupancy sensor, or load sensor and automatically shut off the plug loads when no motion or reduced load is detected for a period of time.	Up to \$60

Notes for electronics table:

- Incentives for advanced power strips apply to upstream, mail by request, direct install, and downstream. Only one incentive will be provided per advanced power strip.
- Mail by request and direct install are offered on an initiative basis and may not be available for the entire year. See program website for availability information.
- See product list on program website.
- Incentives for advanced power strips vary by specification qualifications. See website for incentive details.

HVAC Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Evaporative Coolers (Tier 1)	2,000-3,499 CFM	\$50	\$0
Evaporative Coolers (Tier 2)	Minimum 3,500 CFM (must be the primary cooling source)	\$250	\$0
Central Air Conditioner with Best Practice Installation and Sizing	> 15 SEER	\$50	\$75
Heat Pump Performance Tested Comfort Systems, Commissioning Controls Sizing	Complete prescriptive checklist on the PTCS Air Source Heat Pump form found on the program website. Equipment must be installed by a program qualified contractor.	\$200	\$200
Duct Sealing and Insulation	R _{initial} < 2 R _{final} ≥ 8 Must add at least R-8 to ducts 80% of home served by electric heat or cooling	\$100 for electrically cooled homes \$600 for electrically heated homes	\$50 for electrically cooled homes \$200 for electrically heated homes
Duct Sealing (excludes manufactured homes)	Must have ducted electric heating system serving at least 80% of the home's floor area. Installation must be completed by a participating or qualified contractor.	\$300 for electrically heated homes	\$0
Ductless Heat Pump	> 9.0 HSPF, single-head or multi-head unit	\$1,000	\$300
Heat Pump Upgrade with Best Practice Installation and Sizing	For upgrade of existing heat pump to new high efficiency heat pump. > 9.0 HSPF must include Best Practices Installation & Proper Sizing.	\$150	\$100
Heat Pump Conversion with Best Practice Installation and Sizing	For replacement of existing electric resistance heat or electric furnace with new high efficiency heat pump. > 9.0 HSPF must include Best Practices Installation & Proper Sizing.	\$1,250	\$500
Smart Thermostat	Wi-Fi enabled, programmable, online dashboard and/or mobile device app, occupancy sensor	\$50	\$0

Notes for HVAC incentive table:

- See additional installation requirements on program website.
- Multifamily properties may be eligible for the duct sealing and duct insulation, duct sealing, and the ductless heat pump incentives.
- Occupancy sensing feature must be enabled for smart thermostats incentives.
- Homes must have a ducted electric heating system to be eligible of smart thermostat incentives.
- Customers may self-install smart thermostats. Contractor not required.
- Acronyms:

PTCS: Performance Tested Comfort Systems
CCS: Commissioning, Controls, & Sizing
SEER: Seasonal Energy Efficiency Ratio
HSPF: Heating Seasonal Performance Factor
CFM: Cubic Feet per Minute

Weatherization Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Insulation - Attic	$R_{\text{initial}} \leq 19$ $R_{\text{final}} \geq 49$	\$0.10/sf. for electrically cooled home \$0.35/sf. for electrically heated home	\$0/sf.
Insulation – Floor (to R-21)	$R_{\text{initial}} \leq 11$ $R_{\text{final}} \geq 21$ Home’s primary heat source must be electric	\$0.20/sf.	\$0/sf
Insulation – Floor (to R-30)	$R_{\text{initial}} \leq 11$ $R_{\text{final}} \geq 30$ Home’s primary heat source must be electric	\$0.30/sf.	\$0/sf.
Insulation - Wall	$R_{\text{initial}} \leq 4$ $R_{\text{final}} \geq 11$ or fill cavity Home’s primary heat source must be electric	\$0.40/sf.	\$0/sf.
Air Sealing	Air seal entire home per program requirements	\$0.15/sf	\$0/sf
Windows	U-factor of 0.22 or lower.	\$1.50/sf. for electrically heated home	\$0/sf.
Whole-Home Upgrade Package	Install all of the following per Program requirements: <ul style="list-style-type: none"> • Heat Pump or Ductless Heat Pump • Whole-Home Attic Insulation • Duct Sealing & Insulation if main heat or cooling source is ducted • Air Sealing 	\$1,000 bonus	\$0

Notes for weatherization incentive table:

- See additional installation requirements on program website.
- Windows and Attic Insulation - homes must have electric heating, ducted unitary air conditioning, and/or a heat pump serving at least 80% of conditioned floor area in order to qualify.
- Multifamily properties may be eligible for attic insulation, wall insulation, or windows incentives.
- Acronyms:
 - R-Value:** Thermal resistance of a material
 - U-Factor:** Inverse of R-value used to measure the amount of heat transmitting through a square foot of material

New Homes Incentive Table

Measure	Qualifications	Customer/ Builder Incentive	Mid-Market Incentive
Whole Home Performance Path	Incentives available for new electrically heated homes that exceed the prevailing code by a minimum of 15%. The home's performance must be modeled and verified by independent third-parties and the models must be provided to the program for final savings and incentive calculations. See program website for additional details.	\$1,500	\$0
Heat Pump Water Heater	Northern Climate Specification Qualified	Up to \$800	\$0
Central Air Conditioner with Best Practices Install and Sizing	> 15 SEER	\$100	\$0
Heat Pump	> 9.0 HSPF	\$250	\$0
Windows	Install windows with a U-Factor < 0.22 Home must have electric heat pump.	\$1.00/sf.	\$0
Ductless Heat Pump	> 9.0 HSPF, single-head or multi-head unit	\$1,300	\$0

Notes for New Homes incentive table:

- See additional installation requirements on program website.
- For heat pump water heaters, incentives vary by tier qualification, see website for incentive tiers.
- For heat pump water heaters, see program website for qualified products list.
- Customers with both electric heat and electric cooling are eligible for the incentives for electrically heated homes only.
- New homes receiving whole home performance path incentives are not eligible for any other incentives in the new homes table.
- Acronyms:
 - SEER:** Seasonal Energy Efficiency Ratio
 - HSPF:** Heating Seasonal Performance Factor
 - U-Factor:** Inverse of R-value used to measure the amount of heat transmitting through a square foot of material

Water Heating Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Heat Pump Water Heater	Northern Climate Specification qualified	Up to \$600	\$200
Low-Flow Showerheads	Flow rate < 2.00 GPM	Direct Install/Mail by Request: Up to \$15 Retail: Up to \$4	
Low-Flow Aerators	Flow rate < 1.50 GPM	Direct Install/Mail by Request: Up to \$5 Retail: Up to \$1	

Notes for water heating table:

- For heat pump water heaters, see program website for qualified products list
- For heat pump water heaters, incentives vary by tier qualification. See website for incentive tiers
- Mail by request and direct install are offered on an initiative basis and may not be available for the entire year. See program website for availability information.
- Mid-market incentives for low-flow showerheads and low-flow aerators apply to mail by request and direct install.
- Acronyms:
GPM: Gallons per minute

Manufactured Homes Incentive Table

Measure	Qualifications	Customer Incentive	Mid-Market Incentive
Duct Sealing (customer)	Must have ducted electric heating system serving at least 80% of the home's floor area. Installation must be completed by a participating or qualified contractor.	\$300 for electrically heated homes	\$0
Duct Sealing (direct install)	Must have ducted electric heating system serving at least 80% of the home's floor area. Service is provided by one or more contractors who will perform the work at no cost to the customer on a firm fixed price basis not exceeding the incentive and meet additional program requirements including completing additional trainings.	\$0	Up to \$500
Ductless Heat Pumps	≥ 9.0 HSPF	\$1000	\$300
Heat Pump Upgrade	≥ 9.0 HSPF/14 SEER	\$150	\$100
Heat Pump Conversion	≥ 9.0 HSPF/14 SEER	\$1,250	\$500
Air Sealing	Air seal entire home per program requirements	\$0.30/sf	\$0/sf
New High Performance	Home must receive High Performance certification through NEEM.	\$2,000	
New ENERGY STAR	Home must receive ENERGY STAR certification.	\$1,000	
New Homes, Eco-rated Homes	Home must receive Eco-rated certification through NEEM.	\$1,250	

Notes for manufactured homes table:

- Manufactured homes are eligible for only one duct sealing incentive. The direct install offer may not be combined with the customer offer.
- Duct sealing direct install will be offered on an initiative basis and may not be available for the entire year. See program website for availability information.
- Mid-market incentives for manufactured homes apply to customer, contractor, or builder,
- See additional installation requirements on program website.
- Contractors providing the direct install duct sealing services will be reimbursed for actual job costs which may include surcharge for mileage, duct testing, and other job expenses, the total of which may not exceed the incentive.. No additional costs will be billed to the customer.
- Acronyms:
NEEM: Northwest Energy Efficient Manufactured Homes
IECC: International Energy Conservation Code