201 South Main, Suite 2300 Salt Lake City, Utah 84111



December 8, 2014

VIA ELECTRONIC FILING AND OVERNIGHT DELIVERY

Wyoming Public Service Commission 2515 Warren Avenue, Suite 300 Cheyenne, Wyoming 82002

Attn: Chris Petrie, Chief Counsel

RE: IN THE MATTER OF THE APPLICATION OF ROCKY MOUNTAIN POWER TO UPDATE ELECTRIC SERVICE SHEDULE NO. 111 – HOME ENERGY SAVINGS PROGRAM

Dear Mr. Petrie:

Rocky Mountain Power (the "Company") hereby submits for filing an original and three copies of proposed changes to Schedule 111 – Home Energy Savings Program. In addition, the Company has also provided this Application to the Wyoming Public Service Commission (the "Commission") pursuant to its electronic filing requirements. The Company respectfully requests an effective date for proposed tariff Schedule No. 111 on or before February 16, 2015. The Company has enclosed a check in the amount of \$5.00 for the Commission's filing fee.

The following tariff sheets are included as Attachment A:

First Revision of Sheet No. 111-2	Schedule 111	Home Energy Savings Program
First Revision of Sheet No. 111-3	Schedule 111	Home Energy Savings Program
First Revision of Sheet No. 111-4	Schedule 111	Home Energy Savings Program
First Revision of Sheet No. 111-5	Schedule 111	Home Energy Savings Program
First Revision of Sheet No. 111-6	Schedule 111	Home Energy Savings Program

The Company respectfully requests that all formal correspondence and requests for additional information regarding this filing be addressed to the following:

By E-mail (preferred):	datarequest@pacificorp.com michael.snow@pacificorp.com
By regular mail:	Data Request Response Center PacifiCorp 825 NE Multnomah, Suite 2000 Portland, OR 97232

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Informal inquiries may be directed to Michael Snow, DSM Regulatory Projects Manager, at (801) 220-4214.

Sincerely,

Katy Amos

Kathryn Hymas Vice President, Demand Side Management

Enclosures

Daniel E. Solander 201 South Main, Suite 2300 Salt Lake City UT 84111 Telephone: (801) 220-4014 FAX: (801) 220-3299 Email: daniel.solander@pacificorp.com

Attorney for Rocky Mountain Power

BEFORE THE WYOMING PUBLIC SERVICE COMMISSION

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IN THE MATTER OF THE APPLICATION OF ROCKY MOUNTAIN POWER TO UPDATE ELECTRIC SERIVCE SHEDULE NO. 111 – HOME ENERGY SAVINGS PROGRAM

DOCKET NO. 20000-___-ET-14 Record No. (_____)

COMES NOW, Rocky Mountain Power (the "Company"), and hereby applies to the Wyoming Public Service Commission (the "Commission") for authority to update Electric Service Schedule 111 – Home Energy Savings Program (the "Program"). If approved, the Program will be expanded to include new qualifying equipment, retire existing measures, and modify savings and incentives for various existing measures. The proposed changes are designed to increase energy savings acquisition by providing residential customers more opportunities to participate and by aligning incentives with market costs. This Application does not introduce financial subsidies between customer classes. Changes to the Program do not alter how costs are captured and tracked between sectors or how the Company tracks and recovers residential sector program costs.

In support of this Application, the Company states as follows:

1. Rocky Mountain Power is a division of PacifiCorp, an Oregon corporation, which provides electric service to retail customers through its Rocky

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Mountain Power division in the states of Wyoming, Utah, and Idaho, and through its Pacific Power division in the states of Oregon, California, and Washington.

2. Rocky Mountain Power is a regulated public utility in the state of Wyoming and is subject to the Commission's jurisdiction with respect to its prices and terms of electric service to retail customers in Wyoming. The Company serves over 135,000 customers and has approximately 1,500 employees in Wyoming. Rocky Mountain Power's principal place of business in Wyoming is 2840 East Yellowstone Highway, Casper, Wyoming, 82602.

3. Communications regarding this filing should be addressed to:

Stacy Splittstoesser Wyoming Regulatory Affairs Manager Rocky Mountain Power 1807 Capitol Ave., Suite 200A Cheyenne, WY 82001 E-mail: <u>stacy.splittstoesser@pacificorp.com</u>

Michael Snow DSM Regulatory Projects Manager Rocky Mountain Power 201 South Main Street, Suite 2000 Salt Lake City, UT 84111 Telephone: (801) 220-4214 E-mail: <u>michael.snow@PacifiCorp.com</u>

Daniel E. Solander Senior Counsel Rocky Mountain Power 201 South Main Street, Suite 2300 Salt Lake City, Utah 84111 E-mail: daniel.solander@pacificorp.com

In addition, the Company respectfully requests that all data requests regarding this

matter be addressed to:

By e-mail (preferred):

datarequest@pacificorp.com

By regular mail: Data Request Response Center PacifiCorp 825 NE Multnomah St, Suite 2000 Portland, OR 97232

Informal inquiries may be directed to Michael Snow, at (801) 220-4214.

BACKGROUND

4. Rocky Mountain Power has offered its current portfolio of energy efficiency incentive programs in Wyoming for five years. Over this time period, the Company has continued to refine and adjust these programs in order to maintain and/or improve relevancy, performance, and economics.¹ Like the Program offered in the Company's other service areas, the Wyoming Program is designed and managed to target Wyoming specific resource opportunities in the promotion of electric energy efficiency.

5. The identification of savings opportunities, screening of those opportunities for their cost-effectiveness, development and refinement of Demand Side Management ("DSM") programs to acquire kilowatt-hour savings, and the acquisition process of energy savings is an integral part of utility least-cost resource planning and operations. In the Company's most recent conservation resource potential assessment² ("Potential Study"), the findings suggests that 21 percent of the Company's overall

¹ On November 1, 2010, the Company filed an Application in Docket No. 20000-383-EA-10 requesting approval of changes to the Company's portfolio of DSM programs, including changes to the Program to improve customer participation and align program qualifications with evolving federal energy codes and standards. These changes were approved by the Commission effective October 1, 2011. In addition, the Company continues to monitor and adjust Program measure efficiency baselines, like those for residential lighting measures, to account for continually evolving codes and standards such as those of the 2007 Energy Independence and Security Act.

² Assessment of Long-Term, System-Wide Potential for Demand-Side and Other Supplemental Resources, 2013-2032 Volume I (Potential Study), page 75. Link to the Potential Study:

www.pacificorp.com/content/dam/pacificorp/doc/Energy Sources/Demand Side Management/DSM Pote ntial_Study/PacifiCorp_DSMPotential_FINAL_Vol%20I.pdf

opportunity for savings³ associated with energy efficiency resources (through 2032) resides in the Company's Wyoming service area.⁴

6. Information from the Potential Study is used to inform the development of the Company's biennial Integrated Resource Plan ("IRP"), where the savings opportunities identified from energy efficiency investments are economically evaluated for their cost-competitiveness against other resource options available to the Company. Through the IRP process, the Company develops its least-cost, least-risk portfolio of resource acquisition plans and other investments that best meet customers' long-term energy needs and public policy requirements.

7. The Company's 2013 IRP, filed April 30, 2013, selected a total of 7,003 gigawatt hour ("GWh") of cost-effective energy efficiency to be acquired from the nearly 9,300 GWh offered as available.⁵ Of the 7,003 GWh selected, 13 percent⁶ of the resource savings reside in the Company's Wyoming service area.⁷

8. The characterization of savings from energy efficiency as a planning resource and its acquisition through utility programs is valuable to all parties. Net power costs account for roughly one-third of Wyoming's revenue requirement. The cost of acquiring savings through the Company's Wyoming portfolio of DSM programs on

³ Excludes savings opportunities in Oregon where a separate study is performed.

⁴ The Potential Study, Table 52, page 75, shows that Wyoming loads account for 1,191 GWh of the roughly 5,676 GWh of Achievable Technical Potential prior to screening for its economic viability or cost-effectiveness to acquire.

⁵ Resources offered and selected through the twenty-year planning horizon 2013-2032.

 $^{^{6}}$ Represents the percent of overall opportunity that was deemed achievable and selected as cost-effective. 7 *Id.*

average costs less than \$0.03 per kilowatt hour ("kWh")⁸ compared to the average cost of new generation resources at \$0.065 per kWh and higher.⁹

Wyoming's DSM portfolio results through 2013 are estimated to return 9. long term net benefits of \$30.5 million in reduced supply-side resource costs and longterm net benefits to DSM participants of \$38.8 million.¹⁰

10. The reduced supply-side costs benefit participants and non-participants alike. These lower costs translate into lower electric bills over time than would otherwise occur without the acquisition of these resources.

11. As shown in Figure 1, the Program has been successful in acquiring costeffective energy efficiency savings. The Program is the largest source of savings in most years for the Company, contributing 21 to 37 percent of total portfolio savings in Wyoming. The Company believes the Program has been an effective component of the Company's DSM portfolio in Wyoming. In 2013, the Program increased savings 28 percent above year-end results for 2012.

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⁸ 2013 Wyoming Annual Report Portfolio Level Utility Cost-Effectiveness results (levelized).

⁹ U.S. Energy Information Administration, Levelized Cost of New Generation Resources in the Annual Energy Outlook 2014, April 17, 2014, Table 1 - Estimated levelized cost of new generation resources, for plants entering service in 2019,

http://www.eia.gov/forecasts/aeo/electricity_generation.cfm. ¹⁰ Wyoming Comprehensive Demand-Side Management Review Report, January 1, 2009 – December 31, 2011, filed July 2, 2012. Reference page 6 results (net benefits of the Utility Cost Test and Participant Cost Test) added to the same table results found in the Wyoming Annual Demand-Side Management Review Report for 2012, page 6, filed April 30, 2013 and in the Wyoming Annual Demand-Side Management Review Report for 2013, page 6, filed April 30, 2013. Both reports can be accessed through the following web address: http://www.pacificorp.com/es/dsm/wyoming.html.



Figure 1 – Home Energy Savings Results, 2009-2013

12. For 2014, the Company expects the savings for the Program to decline by upwards of 22 percent due to lower than expected lighting and multifamily project activity. To improve the performance of the Program, the Company is proposing modifications to add new energy efficiency opportunities, expand delivery channels, make administrative changes and align incentives with revised measure costs, savings estimates and standards. Proposed changes involve modifying existing equipment qualifications, adjusting incentives for existing measures, changing delivery channels for a few existing measures, adding new measures, adding new delivery channels, and retiring a few measures. All changes are designed to increase participation and energy savings while maintaining or enhancing program cost-effectiveness.

DISCUSSION AND UPDATES

13. The Company believes that it is necessary to modify the Program to address new technologies, changing market conditions, and to expand to new segments of

the market. Revisions to the Program tariff sheets are included as <u>Attachment A</u>. The changes proposed in this Application are designed to improve the energy efficiency acquisition results of the Program. Major changes involve adding new delivery channels, mail-by request and direct install, shifting room air conditioners from a downstream customer incentive to an upstream buy-down incentive, adjustments to lighting incentives, and adding incentives for light-emitting diodes ("LED") bulbs. Due to the breadth of changes to the prescriptive incentives in the Program, detailed tables of the changes are provided as <u>Attachment B</u>.

PROGRAM IMPROVEMENTS

14. The Program currently uses upstream and downstream incentives to acquire energy savings. Upstream incentives are paid to manufacturers or retailers to lower the cost of a product sold at retail. The Program currently uses upstream incentives for compact fluorescent light ("CFL") bulbs. Downstream incentives are post-purchase or post-installation incentives provided to customers and/or trade allies. Downstream incentives are currently used by the Program for all non-lighting measures such as appliances and weatherization.

15. This Application proposes to add two new delivery channels, mail-by request and direct install, to provide new opportunities for customers to participate in the Program. The direct install of measures is designed to cover 100 percent of the product and installation cost of a measure. The first new delivery channel will, if approved, offer direct installation of duct sealing for manufactured homes with ducted electric heating systems. A Company survey of residential customers in 2014 in Wyoming with around 4,000 respondents found approximately 12 percent live in manufactured homes.

Extrapolating the survey results, out of approximately 112,000 residential customers in Wyoming 13,455 customers live in manufactured homes. The survey results indicate around 3.8 percent of customers heat their home with a central electric ducted furnace or are using an air-source heat pump with electric strip heat as back-up. The Company estimates there are several hundred customers living in manufactured homes heated with electric ducted systems, either furnaces or heat pumps. These are the customers and homes the Program will target with direct installed duct sealing. Energy savings are achieved by sealing the ductwork to reduce heat loss from the ducts which improves the delivery of heated area to the conditioned space.

16. The second new proposed delivery channel is direct install of CFLs, LEDs, and plumbing measures as part of in-home visits, such as during direct installation of duct sealing in manufactured homes or during quality assurance inspections of contractor-installed measures such as insulation, windows, heating and cooling systems. For direct install plumbing measures the Program proposes adding low flow showerheads and aerators. The Program randomly inspects a minimum of five percent of contractor installed measures. Each inspection provides an opportunity to acquire additional energy savings from directly installed CFLs, LEDs, or plumbing measures. Water heat fuel type will be verified as electric prior to installation by Program staff and/or contractors. No direct install work will occur without a customer's approval.

17. The proposed Program changes also include offers for mail-by request kits containing lighting and plumbing measures. The primary channel to advertise the kits will be business reply cards with a postage paid return order form. Customers will also be able to order kits online or by calling a toll free number. Upwards of 80 percent of

participating customers are expected to use the business reply cards. The mail-by request delivery channel may also include instances in which a customer directly requests a kit from program trade allies, field staff, or other approved program agents. This includes, but is not limited to, in-home visits and public events.

18. The 2014 residential customer survey indicates nearly 34 percent of customers in Wyoming, approximately 37,688 customers, have electric water heat which provides a sizable savings opportunity for introducing plumbing measures such as low-flow aerators and showerheads. Only customers who self-identify that they have electric water heat will receive kits with plumbing measures.

19. The revised Program offerings will include eight configurations of the kits. The Basic and CFL only kits will be free to customers. The difference between the level 1 and 2 kits is that the level 2 kits are for customers with two bathrooms and will receive two showerheads and two bath aerators. As part of the screening process, customers who identify that they have electric water heat will be able to select a one or two showerhead kit based on the number of showers they have.

20. Customers will have the option to purchase higher quality items to include in the kits, specifically LEDs in place of CFLs and an upgraded showerhead. The customer payment covers a portion of the incremental cost of the upgraded kits. The Program covers the majority of the costs for the upgraded kits. Without the customer copayment, higher cost items like LEDs would not be cost-effective and as a result would not be available in the kits.

21. The Better kits, as shown in Table 1 below, have an upgraded showerhead and will cost the customer \$4.99 after the Program pays an incentive to the kit supplier of

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\$11.82 for the Better 1 kit and \$21.37 for the Better 2 kit to buy down the cost of the measures. The Best kits, also shown in Table 1 below, will contain aerators, the upgraded showerhead, and four general purpose 60-W replacement LEDs and will cost the customer \$19.99 after the Program pays an incentive to the kit supplier of \$30.34 for the Best 1 kit and \$39.89 for the Best 2 kit. The LED only kits will include four general purpose 60-W replacement LEDs with the Program providing an incentive of \$18.69 to bring down the price of the bulbs so the customer will pay \$19.99 (~\$5/bulb). The Program covers the equipment cost and additional expenses for postage, shipping, and handling of the kits, all of which are included in the cost-effectiveness analysis. The incentives provided and the customer portion may vary over time as product prices change or the products offered changes. A summary of all kit contents and kit costs by type are listed in Table 1 below:

	Quantity of Components					Unit Kit Costs	
Kit Type	13W CFL Spiral	10W LED A-Lamp	1.5 GPM Kitchen Aerator	0.5 GPM Bath Aerator	1.5 GPM Shower head	Cost Paid by Customer	Cost Paid by Program
Basic 1	4	0	1	1	1	-	\$11.39
Basic 2	4	0	1	2	2	-	\$15.52
Better 1	4	0	1	1	1*	\$4.99	\$11.82
Better 2	4	0	1	2	2*	\$4.99	\$21.37
Best 1	0	4	1	1	1*	\$19.99	\$30.34
Best 2	0	4	1	2	2*	\$19.99	\$39.89
CFL Only	4	0	0	0	0	-	\$5.48
LED Only	0	4	0	0	0	\$19.99	\$18.69

Table 1 – Quantity of Kit Contents and Kit Costs by Type

*Better & Best kits contain premium showerheads

22. With today's information on product costs, discounted bulbs purchased through our retail partners tend to be more cost-effective than those mailed out in the kits. Therefore, the kits are designed to encourage customers to buy more CFLs and LEDs

through our retail partners. The Program proposes to offer no more than 4 bulbs in the kits to increase the likelihood all bulbs received are installed and not placed in storage. The 4 bulb limit will apply to all five versions of the kits: Basic (4 CFLs), Better (4 CFLs), Best (4 LEDs), CFL Only (4 CFLs) and LED Only (4 LEDs). The number of bulbs in the kits may be revised over time based on customer feedback and changes in product prices. Customers will be limited to only one kit per household to encourage high installation rates of every item in the kits and to decrease the likelihood of items being stored or discarded.

23. The Program's kit vendor will operate a toll free number, available during standard business hours, to take kit orders and address customer service issues. The kit vendor is prepared to address the following scenarios: (1) a customer has questions about the kit or its contents, (2) a customer receives a damaged kit, and/or (3) a customer receives a kit with defective content(s). In the event of a defective or damaged product or kit, a replacement product or replacement kit will be shipped to the customer at no cost. All products are warranted for two years. To minimize costs, the kit contents will direct customers to the Program website for more information on choosing the right bulb, where to buy more CFL and LED bulbs, and information on proper CFL disposal.¹¹

24. The proposed Program changes include modifying the language under Provisions of Service for item number 4 on Sheet No. 111.2 to add the new delivery channels, mail-by request, and direct install. A summary of measures that will be offered via mail-by request and/or direct install are listed in Table 2 below.

¹¹ See <u>www.homeenergysavings.net/homeowner/category/light-bulbs/in/wyoming/energy-efficient-light-bulbs.</u>

Measure Type	Mail-By Request	Direct Install
CFL & LED General Purpose Bulbs	\checkmark	\checkmark
CFL Specialty Bulbs	\checkmark	\checkmark
Low Flow Showerheads	\checkmark	\checkmark
Low Flow Aerators	\checkmark	\checkmark
Manufactured Homes Duct Sealing	N/A	\checkmark

 Table 2 – Measures with Mail-by Request & Direct Install Delivery Channels

25. Delivery channels for room air conditioners are proposed to be changed from the current downstream customer incentive to an upstream incentive to retailers and/or manufacturers. In an effort to encourage higher adoption of high efficiency room air conditioners, the Program proposes shifting the incentive from a downstream, post purchase rebate to an upstream buy-down. By shifting to upstream, the Program intends to reduce the incentive from \$30 to an "up to" maximum of \$20 per unit. The upstream buy down for room air conditioners will be operated the same as the upstream buy-down for light bulbs. By shifting to an upstream incentive for room air conditioners, the Program is expected to have a greater influence on retailer stocking practices thereby increasing the sale of high efficiency units.

26. On April 16, 2015, the federal standard for electric storage tank water heaters will be increased for all equipment sizes, requiring units 55 gallons and above to have an energy factor of 1.92 or higher, and requiring units smaller than 55 gallons to achieve an energy factor of 0.94 or higher. Standard electric water heater technology cannot achieve the efficiency levels required by the federal standard so incentives for all sizes of standard electric water heaters will be retired from the program after April 15, 2015. Incentives will be provided only for units purchased on or before April 15, 2015. The April 2015 federal standard also applies to heat pump water heaters which are currently offered by the Program. Due to the April 2015 federal standard changes, heat pump water heaters that do not exceed the new federal standard will no longer be offered incentives after April 15, 2015. At this time only heat pump water heating technology is the only electric water heat technology capable of meeting the new federal standard. As the adoption of heat pump water heaters continues to grow it is important for the Program to continue to support the technology to encourage quality installations.

27. Heat pump water heaters use an electric compressor system to transfer heat from outside of the unit to the water in the tank rather than generating heat directly similar to how a refrigerator works, but in reverse. The Program has offered incentives for heat pump water heaters since October 2011. For heat pump water heaters, the Program proposes modifying the qualification criteria from ENERGY STAR to the Northwest Energy Efficiency Alliance's Northern Climate Specification.¹² The Northern Climate Specification requires manufacturers meet the ENERGY STAR criteria but also requires the unit to provide high levels of consumer satisfaction and energy performance in cooler, northern climates. Due to customer interest, the Program proposes allowing self-installs of heat pump water heaters. Customers performing a self-install are eligible for the customer incentive, but are not eligible for the contractor incentive.

28. The proposed Program changes will clarify the incentives for CFL bulbs. In the current tariff, incentives for CFLs are shown under the column heading "Customer Incentive." While customers benefit from discounted bulbs at select retailers, the

¹² <u>http://neea.org/northernclimatespec/</u>

customers do not directly receive the incentive. The incentives for CFLs are provided upstream to retailers and/or manufacturers. Table 3 below summarizes the current lighting incentive structure in the tariff (Schedule 111.3).

Bulb Type	Description	Customer Incentive	Dealer or Contractor Incentive
CFL	General Purpose Lighting, Energy Star qualified	Available for \$2.50 (or less) at selected retailers	NA
CFL	Specialty Lighting, Energy Star qualified	Available for \$14.00 (or less) at selected retailers	NA

Table 3 – Current Tariff Lighting Incentives

29. What are listed in the customer incentive column in the tariff are not incentives but are not-to-exceed retail prices for the bulbs. To meet or stay below the not-to-exceed retail price the Program uses "up to" maximum incentives paid to retailers and/or manufacturers. The maximum incentive and not-to-exceed retail prices currently used by the Program were provided in the November 1, 2010 application (Docket No. 20000-383-EA-10). Table 4 below displays the current Program lighting incentives and pricing targets.

CFL Incentive Amounts and Not-To-Exceed Prices						
Category	Description	Maximum Incentive Amount	Not-To-Exceed Retail Price			
General Purpose	Bare Spiral	\$1.50	\$2.50			
Specialty	Globe	\$1.75	\$8.00			
Specialty	Reflector	\$2.25	\$8.00			
Specialty	3-Way	\$2.25	\$8.00			
Specialty	A-Lamp	\$1.75	\$8.00			
Specialty	CFL Candelabra	\$1.75	\$6.00			
Specialty	Cold Cathode	\$2.25	\$6.00			
Specialty	Dimmable	\$3.50	\$14.00			
Specialty	Outdoor Lamp	\$2.25	\$8.00			

 Table 4 – Current Tariff Lighting Incentives and Maximum Incentives

30. The current tariff sheet specifies the not-to-exceed retail price for CFLs but doesn't specify a maximum incentive. The Program proposes removing the not-to-exceed retail price for incentivized CFL bulbs from the tariff and shift to using the "up to" maximum incentive in the tariff. The Program proposes to change the column heading "Dealer or Contractor Incentive" to "Mid-Market Incentive" and show the "up to" or maximum incentive the Program can provide to retailers and/or manufacturers for CFLs. This will provide greater clarity in the tariff by showing the maximum incentive paid to retailers and/or manufacturers as shown below in Table 5 under "Mid-Market Incentive."

Table 5 – Proposed Lighting Incentives

Bulb Type	Customer Incentive	Mid-Market Incentive			
CFL, General Purpose, ENERGY STAR qualified	NA	Up to \$3.00			
CFL, Specialty, ENERGY STAR qualified	NA	Up to \$4.00			
LED, General Purpose, Specialty, ENERGY STAR qualified	NA	Up to \$23.00			
Note: Incentives cover all delivery channels, upstream, mail-by request and direct install.					

31. The incentive for general purpose CFLs is proposed to be raised from \$1.50 to \$3.00 to cover the full cost of CFL incentives for the new delivery channels, mail-by request and direct install channels. The incentive for specialty CFLs is proposed to be raised from a range of \$1.75-\$3.50 to \$4.00 to cover all types of specialty CFL bulbs and the full cost of incentives for mail-by request and direct install channels.

32. Along with changes in how the lighting incentives are displayed in the tariff, the Program proposes to add incentives for LEDs. LEDs use a semi-conductor to illuminate electrons in a specific direction, using light and energy more efficiently. LED lighting products are rapidly proliferating in the market place as manufacturers close the gap on price, quality and aesthetics with conventional lighting products like incandescent,

halogens and CFL bulbs. LEDs use upwards of 90 percent less energy than incandescent bulbs. The Program proposes to offer an incentive up to \$23.00 to make LED bulbs more cost competitive with traditional light bulbs. With the growth of LEDs prices are dropping, but the range of products continues to rapidly expand so the Program needs a high incentive to cover a broad range of products and price points. The \$23.00 incentive also allows the program to provide LED bulbs through the mail-by request and direct install channels. LED bulbs must be ENERGY STAR qualified to receive incentives for all delivery channels.

33. The proposed Program changes will add upstream incentives to retailers and/or manufacturers for selling advanced power strips using infrared motion sensors. Advanced power strips replace conventional power strips and save energy by limiting plug loads when no activity is detected for a set period of time. Advanced power strips offer the same benefits as standard power strips such as surge protection. Configurations of advanced power strips vary, but typical features are always-on outlets and outlets that are controlled by the sensor. Devices that need constant power such as a cable box or modem are plugged in to the always-on outlets, and a TV, speakers, game consoles or other devices that can be powered off are plugged in to the outlets controlled by the sensors. The proposed Program changes will require that a qualifying power strip must have an infrared sensor and automatically shut off the plug loads when no motion or reduced load is detected for a period of time. The proposed Program changes will only offer upstream incentives for this measure through participating retailers and manufacturers. Advanced power strips with infrared sensors can cost upwards of \$75.

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The Program proposes to offer up to a \$50 incentive to retailers and/or manufacturers for selling advanced power strips with infrared sensors.

34. The Program proposes offering an incentive for new ENERGY STAR manufactured homes that are installed in the Company's Wyoming service territory. According to the Manufactured Housing Institute 264 manufactured homes were shipped to Wyoming in 2013.¹³ The market is small but it provides an opportunity for the Program to assist customers choosing to purchase and live in a manufactured home. Although there are no qualifying manufacturers in Wyoming at this time, there are several qualifying manufacturers in other states that regularly ship to Wyoming (currently including Champion, Fleetwood, Kit Homes, and Marlette). Manufacturers must have their production facilities inspected and certified to produce ENERGY STAR certified manufactured homes. As part of the inspection process done by ENERGY STAR the home design plans are reviewed and must meet ENERGY STAR design guidelines. Once certified, manufacturers must follow ENERGY STAR guidelines for producing and installing homes to maintain its certification. ENERGY STAR manufactured homes are substantially more energy efficient than a typical manufactured home due to upgraded building thermal envelope, specific ductwork placement and maximum leakage level, space heating and cooling equipment efficiency and hot water heater efficiency. To qualify ENERGY STAR manufactured homes installed in the Company's Wyoming service territory the Program will verify:

• The participating manufacturer's plant has been certified to produce ENERGY STAR qualified manufactured homes

¹³ www.manufacturedhousing.org, manufactured home shipments by state (1990 – 2013).

(current list available at: <u>http://www.research-alliance.org/pages/es_plant_list.htm</u>)

- The ENERGY STAR site installation checklist is complete and the manufactured home is permanently sited in the Company's Wyoming service territory (Sample available here: <u>https://www.energystar.gov/ia/partners/bldrs_lenders_raters/</u> <u>downloads/SampleSiteInstallationChecklist.pdf?9761-671c</u>)
- The home has received an ENERGY STAR label/certification

The Program proposes to offer a \$1,000 incentive for electrically-heated homes and \$500 incentive for gas-heated homes with central air conditioning.

35. The Program proposes adding incentives for natural gas furnaces with an annual fuel utilization efficiency ("AFUE") of 95 percent or higher equipped with an electrically commutated motor ("ECM"). An ECM is a variable speed motor allowing it to automatically adjust speed, thus saving electricity compared to a standard permanent split capacitor motor, which only operates at full speed. A furnace with an ECM blower fan will provide electric savings in both heating and cooling seasons. The Program proposes to offer a customer incentive of \$200 and a contractor incentive of \$50. In addition, the Program proposes offering an incentive of \$100 to the customer and a \$50 contractor incentive for retrofitting a furnace with an ECM.

36. Additional program changes to measures, incentives, and equipment specifications are covered in <u>Attachment A</u>.

COST-EFFECTIVENESS ANALYSIS

37. The Company's economic analysis of the proposed changes show the Program is expected to remain cost-effective under four of the five cost effectiveness tests utilizing current avoided costs produced from the Company's 2013 IRP. Results of

the Ratepayer Impact Measure are less than 1.0 which is typical for many energy efficiency programs and indicates there may be upward pressure on rates.

38. Summary program level results are provided in Table 6 below, and details on input assumptions and additional measure category results are provided in <u>Attachment C</u>.

Benefit/Cost Test Performed	Levelized \$/kWh	Costs	Benefits	Net Benefits	Benefit/Cost Ratio
Total Resource Cost Test (PTRC) + Conversation Adder	\$0.0448	\$3,142,664	\$6,294,714	\$3,152,050	2.00
Total Resource Cost Test (TRC) No Adder	\$0.0448	\$3,142,664	\$5,722,467	\$2,579,804	1.82
Utility Cost Test (UCT)	\$0.0394	\$2,764,246	\$5,722,467	\$2,958,221	2.07
Rate Impact Test (RIM)		\$11,017,438	\$5,722,467	(\$5,294,971)	0.52
Participant Cost Test (PCT)		\$1,785,772	\$13,008,396	\$11,222,624	7.28
Lifecycle Revenue Impacts (\$/kWh)				\$0.000018411	
Discounted Participant Payback (years)				n/a	

 Table 6 – Cost-Effectiveness Summary: 2015 – 2016

39. Cost-effectiveness was assessed using the decrement values generated by the 2013 IRP as the avoided costs. These values can be found on pages 358-359 of Volume 2 of the 2013 IRP dated April 30, 2013.

40. Net-to-gross factors and realizations rates were directly drawn or derived from the 2011 and 2012 evaluation of the Program and applied to the unit energy savings. The cost-effectiveness analysis includes the 2015-2016 period in order to provide a complete and accurate as possible forecast of Program cost-effectiveness after the changes go into effect at the beginning of 2015. Generally, the maximum amounts for "up to" incentives are used for the cost-effectiveness analysis to provide the most conservative scenario, however, for some measures, a historic average or planned incentive level was used to more accurately represent projected Program costs. Tables 7-9 of Attachment C include measure category results. Measure category cost-effectiveness

does not include administrative costs given the challenges of allocating these costs to individual measures. Total Program administrative costs are included in the Program level cost-effectiveness.

41. Cost effectiveness results provided meet the standards in the October 3, 2008 commission order in Docket No. 20000-264-EA-06; specifically cost effectiveness is calculated at the individual program level.¹⁴ The Company, in response to stakeholder requests for additional granularity, has provided results at the measure category level which exceeds the program level standard, but inclusion of these results is not intended by the Company to redefine the program level standard.

42. The electronics measure category has sub-optimal cost effectiveness test results in 2015. These results are being driven by measure cost, realization rate and net-to-gross assumptions for the flat panel television measure which this filing proposes to retire. The proposal to retire this measure is based on updated information on baseline and equipment saturations and information from the last Program evaluation. This proposed action, mirrors, at a measure category, anticipated company actions with respect to a program that is found to be under-performing, specifically, "if a program is found to be under-performing, specifically, "if a cancelling it, subject to Commission approval."¹⁵ The 2015 measure category results, which reflect forecasted incentive redemptions for 90 days after the effective date of the approved changes, are not forecasted to adversely impact overall Program cost effectiveness. Results for the electronics category in 2016 are positive and reflect the addition of advanced power strips, though the forecasted participation is modest and forecasted

¹⁴ Paragraph 17 and 20.

¹⁵ *Id*, paragraph 20.

results for the 2015-2016 period primarily reflect 2015 activity. The prospective Program and measure category cost-effectiveness results support the proposed changes in this Application. The Program, with the proposed changes specified herein, is forecast to pass four of the five cost-effectiveness tests and yields an attractive levelized cost of energy of \$0.0417/kWh from the Utility Cost Test perspective.

STAKEHOLDER INVOLVMENT

43. On November 10, 2014, the Company discussed the proposed Program changes with the Wyoming DSM Advisory Group ("Advisory Group") and with Commission Staff ("Staff"). Comments received were supportive of the proposed changes. A draft application was provided to the Advisory Group and Staff on December 1, 2014 for review and comment. The Company received comments from the Office of Consumer Advocate ("OCA") on the draft application December 2, 2014. The Company responded to address OCA's comments on the same date. No other comments or concerns were raised by the Advisory Group or Staff.

CONCLUSION

WHEREFORE, the Company respectfully requests that the Commission issue an order approving the attached Electric Service Schedule No. 111 – Home Energy Savings Program to be effective on or before February 16, 2015.

DATED this 8th day of December, 2014.

Respectfully submitted,

Daniel E. Solander Attorney for PacifiCorp

ATTACHMENT A

First Revision of Sheet No. 111-2 Canceling Original Sheet No. 111-2

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Provisions of Service

- 1. Qualifying Equipment or Services application forms and detailed participation procedures and installation requirements will be listed on the program web site, accessible through the Company's web site.
- 2. Incentive availability by Qualifying Equipment or Service is listed in Table 1.
- **3.** Customers have 90 days after the date of purchase or installation to submit a complete post purchase application and request an incentive.
- 4. Except for point of purchase buy down, retailer mark-down, mail-by request, direct install or pre-purchase offer and approval, incentives paid directly to participants will be in the form of a check issued within 45 days of Program Administrator's receipt of a complete and approved incentive application.
- 5. Manufacturers, retailers, contractors, and dealers who provide program services will be required to sign and abide by the terms of participation agreements.
- 6. Equipment and services receiving an incentive under this program are not eligible for incentives under other Company programs. Equipment and services receiving an incentive under other Company programs are not eligible for incentives under this program.
- 7. Company and/or Program Administrator will employ a variety of quality assurance techniques during the delivery of the program. They may differ by equipment or service type and may include, but are not limited to, pre and post installation inspections, phone surveys, retailer invoice reconciliations and confirmation of customer and equipment eligibility.
- 8. Company may verify or evaluate the energy savings of installed equipment or services. Verification or evaluation may include, but are not limited to, telephone survey, site visit, billing analysis, pre- and post-installation of monitoring equipment as necessary to quantify actual energy savings.
- **9.** The following definitions apply to Tables 1.

AFUEAnnual Fuel Utilization Efficiency	HSPFHeating Seasonal Performance
CAC Central Air Conditioning	Factor
CFL Compact Florescent Lamp	IMEFIntegrated Modified Energy Factor
CFM Cubic Feet per Minute	LEDLight Emitting Diode
CEE Consortium for Energy Efficiency	MEFModified Energy Factor
ECM Electronically Commutated Motor	SFSquare foot/feet
EFEnergy Factor	SEERSeasonal Energy Efficiency Ratio
	SHGC Solar Heat Gain Coefficient

(continued)

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First Revision of Sheet No. 111-3 Canceling Original Sheet No. 111-3

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Table 1					
Equipment or Service	Customer Incentive	Mid-Market Incentive	Contractor Required	Participation Procedure	
Existing Homes				1	
Appliances					
Clothes Washer, MEF ≥ 3.2 Due to ENERGY STAR changes the specification will change to integrated modified energy (IMEF) starting on	\$50	NA	No	Post purchase application	
March 7, 2015. See program website for details. Refrigerator, CEE Tier 2 or higher	\$75	NA	No	Post purchase application	
Freezer, ENERGY STAR qualified	\$40	NA	No	Post purchase application	
Efficient Lighting Reduced price efficient lighting offer may end early if entire	efficient lighting allocation	n is sold.			
CFL - General Purpose, ENERGY STAR qualified	NA	Up to \$3	No	Purchase at select retailers Direct Install Mail-by Request	
CFL - Specialty, ENERGY STAR qualified	NA	Up to \$4	No	Purchase at select retailers Direct Install Mail-by Request	
LED - General Purpose, ENERGY STAR qualified	NA	Up to \$23	No	Purchase at select retailers Direct Install Mail-by Request	
LED – Specialty, ENERGY STAR qualified	NA	Up to \$23	No	Purchase at select retailers	
Fixtures, ENERGY STAR qualified, Torchiere and portable fixtures do not qualify.	\$10 (capped at 50% of the product cost)	NA	No	Post purchase application	
Consumer Electronics	,			1	
Advanced Power Strips, Infrared Sensing	NA	Up to \$50	No	Purchase at select retailers	
Electric Water Heating Due to the federal standard change the electric water heater incentives will be retired after April 15, 2015. Incentives will be provided only for units purchased or installed on or before April 15, 2015. Heat pump water heaters that do not meet the new federal standard will no longer be eligible for incentives after April 15, 2015.					
Electric Water Heater: $25 - 44.9$ gallon tank, EF ≥ 0.94 $45 - 54.9$ gallon tank, EF ≥ 0.95 $55 - 74.9$ gallon tank, EF ≥ 0.93 $75 - 99.9$ gallon tank, EF ≥ 0.92 $100 - 120$ gallon tank, EF ≥ 0.85 Heat Pump Water Heater, Northern Climate Specification Qualified	\$50 Up to \$300	NA \$100	No	Post purchase application Post purchase application	
customers who perform self-installs are only eligible for the customer incentive.					

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First Revision of Sheet No. 111-4 Canceling Original Sheet No. 111-4

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

	Table 1 (conti	nued)						
Equipment or Service	Customer Incentive	Mid-Market Incentive	Contractor Required	Participation Procedure				
Weatherization	Weatherization							
Customers with both electric heat and electric cooling are	only eligible for incentives	for electrically hea	ted homes.					
Floor Insulation, Single & Multi Family	Electrically Heated	NA	No	Post purchase application				
$R_{initial} \leq R-18$	Home: \$0.50/SF							
$R_{\text{final}} \ge R-30$ (or fill cavity)	Electrically Cooled Home: NA							
Attic/Ceiling Insulation, Single Family	Electrically Heated	NA	No	Post purchase application				
R _{initial} <u>≤</u> R-20	Home: \$0.50/SF							
$R_{final} \ge R-49$	Electrically Cooled Home: \$0.10/SF							
Attic/Ceiling Insulation, Multi Family	Electrically Heated	NA	No	Post purchase application				
R _{initial} <u><</u> R-20	Home: \$0.50/SF							
$R_{final} \ge R-49$	Electrically Cooled							
	Home: \$0.08/SF							
Wall Insulation, Single & Multi Family	Electrically Heated	NA	No	Post purchase application				
$R_{\text{initial}} \leq R-10$	Home: \$0.75/SF							
$R_{final} \ge R-13$ (or fill wall cavity)	Electrically Cooled							
Air Sealing	\$0.30/ef	NA	Ves	Post purchase application				
Electrically heated homes only.	ψ0.30/31		163	1 Ust purchase application				
Windows								
Electrically heated homes only.								
Windows,	\$1.00/SF	NA	No	Post purchase application				
U-factor ≤ 0.30								
Heating, Ventilation and Air Conditioning								
Central Air Conditioner,	\$50	\$75	Yes	Post purchase application				
> 15 SEER, with best practice installation and								
proper sizing								
Room Air Conditioners,	NA	Up to \$20	NA	Purchase at select retailers				
ENERGY STAR qualified								
Evaporative Coolers, Tier 1	\$100	NA	No	Post purchase application				
2,000 – 3,499 CFM	* 222	A =0						
Evaporative Coolers, Tier 2	\$200	\$50	NO	Post purchase application				
\geq 3,500 UFM Customers who perform solf installe are only all the for								
the customer incentive.								

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First Revision of Sheet No. 111-5 Canceling Original Sheet No. 111-5

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Table 1 (continued)					
Equipment or Service	Customer Incentive	Mid-Market Incentive	Contractor Required	Participation Procedure	
Heating, Ventilation, and Air Conditioning (cont	inued)		•		
Duct Sealing and Insulation, Single Family Customers with both electric heat and electric cooling are only eliaible for incentives for electrically heated homes.	Electrically Heated Home: \$600	Electrically Heated Home: \$200	Yes	Post purchase application	
	Electrically Cooled Home: \$25	Electrically Cooled Home: \$25			
Duct Sealing and Insulation, Multi Family Electrically heated homes only.	\$300	\$100	Yes	Post purchase application	
Duct Sealing, Single Family	\$300	\$100	Yes	Post purchase application	
Duct Sealing, Multi Family	\$150	\$50	Yes	Post purchase application	
Manufactured Homes Duct Sealing, Electrically heated homes only.	NA	Up to \$750	Yes	Direct Install	
Heat Pump Upgrade HSPF ≥ 9.0 SEER > 15	\$500	\$250	Yes	Post purchase application	
Heat Pump Conversion HSPF ≥ 9.0 SEER > 15	\$1,250	\$250	Yes	Post purchase application	
Heat Pump Best Practice Installation and Sizing	\$200	\$200	Yes	Post purchase application	
Ductless Heat Pump – Single Family Single or Multi-Head Units: HSPF ≥ 9.5 SEER > 16	\$1,000	\$300	Yes	Post purchase application	
Ductless Heat Pump – Multi Family Single or Multi-Head Units: HSPF \geq 9.5 SEER \geq 16	\$600	\$200	Yes	Post purchase application	
95% AFUE Gas Furnace with ECM Customer may only apply for one ECM incentive: 95% AFUE gas furnace with ECM or ECM on existing furnace.	\$200	\$50	Yes	Post purchase application	
ECM on Existing Furnace Customer may only apply for one ECM incentive: 95% AFUE gas furnace with ECM or ECM on existing furnace.	\$100	\$50	Yes	Post purchase application	
Whole Home Upgrade Package Customers with both electric heat and electric cooling are only eligible for incentives for electrically heated homes. Requirements for each individual measure must be met.	Bonus Incentive: Electrically Heated Home: \$1,000	NA	No	Post purchase application	
	Electrically Cooled Home: \$500				

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First Revision of Sheet No. 111-6 Canceling Original Sheet No. 111-6

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Equipment or Service	Customer Incentive	Mid-Market Incentive	Contractor Required	Participation Procedure
New Homes Incentives for new homes are available to either custo	omer or home builder/man	ufacturer, but not both		
New Homes, prescriptive path	Electrically Heat Electrically Cool	ed Home: \$1,500 ed Home: \$500	No	Post purchase application
New Manufactured Home, ENERGY STAR certified	Electrically Heat Electrically Cool	Electrically Heated Home: \$1,000 Electrically Cooled Home: \$500		Post purchase application
Plumbing				
Low Flow Showerheads, Flow Rate \leq 2.0 GPM	NA	Up to \$31	No	Direct Install Mail-by Request
Low Flow Aerators, Flow Rate <u><</u> 1.5 GPM	NA	Up to \$5	No	Direct Install Mail-by Request

Table 1 (continued)

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P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Provisions of Service

- 1. Qualifying Equipment or Services application forms and detailed participation procedures and installation requirements will be listed on the program web site, accessible through the Company's web site.
- 2. Incentive availability by Qualifying Equipment or Service is listed in Table 1.
- **3.** Customers have 90 days after the date of purchase <u>or installation</u> to submit a complete post purchase application and request an incentive.
- 4. Except for <u>point of purchase buy down, retailer mark-down, mail-by request, direct</u> <u>install or pre-purchase offer and approval, manufacturer's or retailer mark-downs or</u> buy-downs, incentives paid directly to participants will be in the form of a check issued within 45 days of Program Administrator's receipt of a complete and approved incentive application.
- **5.** Manufacturers, retailers, contractors, and dealers who provide <u>or market</u> program services will be required to sign and abide by the terms of participation agreements.
- 6. Equipment and services receiving an incentive under this program are not eligible for incentives under other Company programs. Equipment and services receiving an incentive under other Company programs are not eligible for incentives under this program.
- 7. Company and/or Program Administrator will employ a variety of quality assurance techniques during the delivery of the program. They may differ by equipment or service type and may include, but are not limited to, pre and post installation inspections, phone surveys, retailer invoice reconciliations and confirmation of customer and equipment eligibility.
- 8. Company may verify or evaluate the energy savings of installed equipment or services. Verification or evaluation may include, but are not limited to, telephone survey, site visit, billing analysis, pre- and post-installation of monitoring equipment as necessary to quantify actual energy savings.
- 9. The following definitions apply to Tables 1.

AFUE Annual Fuel Utilization Efficiency	HSPF
CACCentral Air Conditioning	Factor
CFL Compact Florescent Lamp	IMEF Integrated Modified Energy Factor
CFM Cubic Feet per Minute	LEDLight Emitting Diode
CEEConsortium for Energy Efficiency	MEFModified Energy Factor
ECMElectronically Commutated Motor	SFSquare foot/feet
EFEnergy Factor	SEER Seasonal Energy Efficiency Ratio
	SHGC Solar Heat Gain Coefficient

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P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111



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First Revision of Sheet No. 111-3 Canceling Original Sheet No. 111-3

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Table 1				
Equipment or Service	Customer Incentive	Dealer or Contractor Mid-Market Incentive	Contractor Required	Participation Procedure
Existing Homes				
Appliances				
Clothes Washer, <u>MEF > 3.2</u> <u>Due to ENERGY STAR changes the specification will</u> <u>change to integrated modified energy (IMEF) starting on</u> <u>March 7, 2015. See program website for details</u> . Clothes Washer, MEF 2.46+, see list on program website <u>- Note 1</u>	\$50	NA	No	Post purchase application
Clothes Washer Recycling, see additional requirements on website – Note 1 and 2	NA	\$50	No	Post purchase application
Refrigerator, CEE Tier 2 or higherRefrigerator, Energy Star qualified, see list on program website	\$ <u>75</u> 20	NA	No	Post purchase application
Freezer, ENERGY STAR qualified Freezer, Energy Star qualified, see list on program website	\$ <u>40</u> 20	NA	No	Post purchase application
Dishwasher, CEE Tier 2, see list on program website – Note 1	\$20	NA	No	Post purchase application
Efficient Lighting	·	•	·	
Reduced price efficient lighting offer may end early if entire	efficient lighting allocation	is sold. Efficien	t Lighting, Fixt	tures, Ceiling Fans
<u>CFL - General Purpose,</u> <u>ENERGY STAR qualified</u> General Purpose Lighting, Energy Star qualified, see list on program website — Note 3	Available for \$2.50 (or less) at selected retailers <u>NA</u>	NAUp to \$3	No	Purchase at select retailers Direct Install Mail-by RequestPurchase at selected retailers
<u>CFL - Specialty,</u> <u>ENERGY STAR qualified</u> Specialty Lighting, <u>Energy Star qualified, see list on program website</u> <u>– Note 3</u>	Available for \$14.00 (or less) at selected retailers <u>NA</u>	NA <u>Up to \$4</u>	No	Purchase at select retailers Direct Install Mail-by RequestPurchase at selected retailers
LED - General Purpose, ENERGY STAR qualified	<u>NA</u>	<u>Up to \$23</u>	No	Purchase at select retailers Direct Install Mail-by Request
LED – Specialty, ENERGY STAR qualified	NA	<u>Up to \$23</u>	No	Purchase at select retailers
Fixtures, <u>ENERGY STAR qualified,</u> <u>Torchiere and portable fixtures do not qualify</u> .Fixtures, Energy Star qualified, see list on program website <u>– Note 4</u>	\$10 (capped at 50% of the product cost)\$20	NA	No	Post purchase application
Ceiling Fan, with an integrated light kit or separate qualified light kit that can be added to ceiling fan, Energy Star qualified, see list on program website	\$ 20	NA	No	Post purchase application
Consumer Electronics				
Flat Panel Televisions, Energy Star qualified, see list on program website	\$50	NA	No	Post purchase application

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P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Advanced Power Strips, Infrared Sensing	NA	Up to \$50	No	Purchase at select retailers
Monitors, Energy Star qualified, see list on	\$5	NA	No	Post purchase application
program website				
Desktop Computers, Energy Star qualified, see	\$10	NA	No	Post purchase application
list on program website				
Electric Water Heating				
Due to the federal standard change the electric water heat	er incentives will be retired	after April 15, 20	15. Incentives will	be provided only for units
purchased or installed on or before April 15, 2015. Heat pu	mp water heaters that do r	not meet the new	federal standard v	<u>vill no longer be eligible for</u>
incentives after April 15, 2015.		I.	I.	
Electric Water Heater:	<u>\$50</u> \$75	<u>NA</u> NA	<u>No</u> No	Post purchase
<u>25 – 44.9 gallon tank, EF ≥ 0.94 40 – 49 gallon</u>				applicationPost purchase
t ank ≥ .93 EF				application
<u>45 – 54.9 gallon tank, EF ≥ 0.95</u>		NA	No	Post purchase application
<u>55 – 74.9 gallon tank, EF ≥ 0.93</u>	\$75			
<u>75 – 99.9 gallon tank, EF ≥ 0.92</u>				
<u>100 – 120 gallon tank, EF ≥ 0.85</u> 50 – 65 gallon				
t ank ≥ .91 EF				
Heat Pump Water Heater,	<u>Up to \$300</u> \$75	<u>\$100</u> NA	<u>No</u> No	Post purchase
Northern Climate Specification Qualified				applicationPost purchase
Customers who perform self-installs are only eligible for				application
<u>the customer incentive.</u> ≥ 66 gallon tank ≥ .89 EF				
See additional installation requirements on				
website				
Heat Pump Water Heater, Energy Star qualified,	\$150	\$100	Yes	Post purchase applications
see additional installation requirements on				for customer and dealer
website				

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P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Table 1 (continued)					
Equipment or Service	Customer Incentive	Dealer or Contractor Mid-Market Incentive	Contractor Required	Participation Procedure	
Weatherization Customers with both electric heat and electric cooling are of	only eliaible for incentives f	or electricallv hea	ted homes. <mark>Insul</mark>	ation	
Floor Insulation, Single & Multi Family <u>R_initial < R-18</u> <u>R_final > R-30 (or fill cavity)</u> Floor Insulation, electrically heated homes only, pre-existing R-18 or less, min. installation of R-30 or greater, see additional installation requirements on website	Electrically Heated Home: \$0.50/SF Electrically Cooled Home: NA\$.0.50/SF	NA	No	Post purchase application	
Attic/Ceiling Insulation, Single Family <u>R_initial < R-20</u> <u>R_final > R-49</u> Attic/Ceiling Insulation, electrically heated homes only, pre-existing R-20 or less, min. installation of R-30 or greater to final insulation of R-49, see additional installation requirements on website - Note 5	Electrically Heated Home: \$0.50/SF Electrically Cooled Home: \$0.10/SF \$0.50/SF	NA	No	Post purchase application	
Attic/Ceiling Insulation, Multi Family R_initial < R-20	Electrically Heated Home: \$0.50/SF Electrically Cooled Home: \$0.08/SF \$0.15/SF	NA	No	Post purchase application	
Wall Insulation, Single & Multi Family R_initial < R-10	Electrically Heated Home: \$0.75/SF Electrically Cooled Home: \$0.15/SF \$0.60/SF	NA	No	Post purchase application	
Air Sealing Electrically heated homes only.	<u>\$0.30/sf</u>	<u>NA</u>	<u>Yes</u>	Post purchase application	
Wall Insulation, electrically cooled homes only, pre-existing R-10 or less, min. installation of R-13 or greater, see additional installation requirements on website – Note 5	\$ 0.30/SF	NA	No	Post purchase application	
Homes with electric heating or electric cooling, incentive for installing any two of attic/ceiling, wall and/or floor at the same time, see additional installation requirements on website – Note 6	\$200	NA	No	Post purchase application	
Windows Electrically heated homes only.					
Windows,U-factor ≤ 0.30 Windows, electrically heatedhomes only,U-factor of ≤ 0.30 , see additionalinstallation requirements on website	\$1.00/SF	NA	No	Post purchase application	

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Home Energy Savings Program Schedule 111

	1			
Central Air Conditioner,	<u>\$50</u> \$250	<u>\$75</u> \$25	<u>Yes</u> Yes	Post purchase
> 15 SEER, with best practice installation and				applicationPost purchase
proper sizing				applications for customer
Cent				and dealer
ral Air Conditioner, min. SEER 15+ TXV, see				
additional installation requirements on website				
Central Air Conditioner Proper Sizing, min. SEER	\$50	\$25	Yes	Post purchase applications
13+ TXV, see additional installation requirements				for customer and dealer
on website				
Central Air Conditioner Proper Installation, min.	\$50	\$75	Yes	Post purchase applications
SEER 13+ TXV, see additional installation				for customer and dealer
requirements on website				
Central Air Conditioner Tune-up, see additional	\$20	NA	Yes	Post purchase applications
installation requirements on website				for customer and dealer
Room Air Conditioners,	<u>NA\$25</u>	<u>Up to</u>	<u>NA</u> NA	Purchase at select retailers
ENERGY STAR qualified Room Air Conditioners,		<u>\$20</u> NA		Post purchase application
Energy Star qualified, see list on program website				
Evaporative Coolers, Tier 1	<u>\$100</u>	<u>NA</u>	<u>No</u>	Post purchase application
<u>2,000 – 3,499 CFM</u>				
Evaporative Coolers, Tier 2	<u>\$200</u>	<u>\$50</u>	No	Post purchase application
<u>> 3,500 CFM</u>				
Customers who perform self-installs are only eligible for				
the customer incentive.				

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P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Table 1 <i>(continued)</i>				
Equipment or Service	Customer Incentive	Dealer or Contractor Mid-Market Incentive	Contractor Required	Participation Procedure
Heating, Ventilation, and Air Conditioning (cont	<u>inued)</u>			
Evaporative Coolers Permanently Installed, min. 3,500 CFM, see additional installation requirements on website – Note 7	\$150	\$100	No	Post purchase applications for customer and dealer
Evaporative Coolers Portable, min. 2,000 CFM, see additional installation requirements on website - Note 7	\$ 75	NA	No	Post purchase application for customer
Duct Sealing and Insulation, Single Family <u>Customers with both electric heat and electric cooling are</u> <u>only eligible for incentives for electrically heated</u> <u>homes.</u> Duct Sealing and Insulation, electrically heated homes only, see additional installation requirements on website – Note 5, 8	Electrically Heated Home: \$600 Electrically Cooled Home: \$25\$375	Electrically Heated Home: \$200 Electrically Cooled Home: \$25\$75	<u>Yes</u> ¥ es	Post purchase applicationPost purchase applications for customer and dealer
Duct Sealing and Insulation, Multi Family <u>Electrically heated homes only.</u> Duct Sealing and Insulation, electrically cooled homes only, see additional installation requirements on website – Note 5, 8	<u>\$300</u> \$275	<u>\$100</u> \$75	<u>Yes</u> Yes	Post purchase applicationPost purchase applications for customer and dealer
Duct Sealing, Single Family	<u>\$300</u>	<u>\$100</u>	<u>Yes</u>	Post purchase application
Duct Sealing, Multi Family Electrically heated homes only.	<u>\$150</u>	<u>\$50</u>	<u>Yes</u>	Post purchase application
Manufactured Homes Duct Sealing, Electrically heated homes only.	NA	<u>Up to \$750</u>	<u>Yes</u>	Direct Install
Heat Pump Upgrade HSPF > 9.0 SEER > 15Heat Pump Upgrade, upgrade existing heat pump to 8.2+ HSPF + TXV, see additional installation requirements on website	<u>\$500</u> \$ 300	<u>\$250</u> \$100	<u>Yes</u> Yes	Post purchase applicationPost purchase applications for customer and dealer
Heat Pump Conversion HSPF > 9.0 SEER > 15Heat Pump Conversion, replace baseboard heating or electric furnace with 8.2+ HSPF heat pump with TXV, 5 tons or less, see additional installation requirements on website	<u>\$1,250</u> \$4 00	<u>\$250</u> \$100	Yes¥es	Post purchase applicationPost purchase applications for customer and dealer
Heat Pump Best Practice Installation and SizingHeat Pump Best Practice Installation and Sizing, see additional installation requirements on website	<u>\$200</u> \$1 00	<u>\$200</u> \$1 00	YesYes	Post purchase applicationPost purchase applications for customer and dealer
Ductless Heat Pump – Single Family <u>Single or Multi-Head Units:</u> <u>HSPF > 9.5</u> <u>SEER > 16</u>	<u>\$1,000</u>	<u>\$300</u>	Yes	Post purchase application

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First Revision of Sheet No. 111-5 Canceling Original Sheet No. 111-5

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Juctless Heat Pump – Multi Family	\$600	\$200	Yes	Post purchase application
Single or Multi-Head Units:				
<u> HSPF > 9.5</u>				
<u>SEER > 16</u>				
35% AFUE Gas Furnace with ECM	<u>\$200</u>	<u>\$50</u>	Yes	Post purchase application
Customer may only apply for one ECM incentive: 95%				
AFUE gas furnace with ECM or ECM on existing furnace	<u>).</u>			
ECM on Existing Furnace	<u>\$100</u>	<u>\$50</u>	Yes	Post purchase application
Customer may only apply for one ECM incentive: 95%				
AFUE gas furnace with ECM or ECM on existing furnace	<u>.</u>			
<u> Whole Home Upgrade Package</u>	Bonus Incentive:	<u>NA</u>	<u>No</u>	Post purchase application
Customers with both electric heat and electric cooling an	<u>Electrically Heated</u>			
only eligible for incentives for electrically heated homes.	<u>Home: \$1,000</u>			
Requirements for each individual measure must be met.				
	Electrically Cooled			
	Home: \$500			
Heat Pump Tune-up, see additional installation	\$100	\$25	Yes	Post purchase applications
equirements on website				for customer and dealer
Ductless Heat Pump - Single-Head. 9.0+ HSPF.	\$500	\$100	Yes	Post purchase applications
I6+ SEER. see additional installation				for customer and dealer
equirements on website				
New Homes - Note 9		1	1	
Petrigerator, Epergy Star gualified, see list on	\$20	ΝΔ	No	Post purchase application
vooram website	ΨΖΟ			
Disbussher CEE Tior 2 and list on program	¢20	ΝΙΔ	No	Best purchase application
veheite Note 1	\$20	11/1	INO	
VebSile - Nole i	\$0.25/CF	NIA	No	Dept numbers application
-loor insulation, electrically neated nomes only,	\$U.35/SF	INA	INO INO	Post purchase application
nin. Installation of K-30, see additional installation	f			
equirements on website				
Attic/Ceiling Insulation, electrically heated homes	\$0.15/SF	NA	No	Post purchase application
only, min. installation of R-60, see additional				
nstallation requirements on website				
Nall Insulation, electrically heated only, min.	\$0.35/SF	NA	No	Post purchase application
nstallation of R-26, see additional installation				
equirements on website				
Nindows, electrically heated homes only, U-facto	r \$1.00/SF	NA	No	Post purchase application
of ≤ 0.30, see additional installation requirements				
on website				
AFUE gas furnace with ECM or ECM on existing furnace Nhole Home Upgrade Package Customers with both electric heat and electric cooling and only eligible for incentives for electrically heated homes. Requirements for each individual measure must be met. Heat Pump Tune-up, see additional installation requirements on website Ductless Heat Pump — Single-Head, 9.0+ HSPF, 16+ SEER, see additional installation equirements on website New Homes — Note 9 Refrigerator, Energy Star qualified, see list on program website Dishwasher, CEE Tier 2, see list on program website — Note 1 Floor Insulation, electrically heated homes only, min. installation of R-30, see additional nstallation requirements on website Attic/Ceiling Insulation, electrically heated homes only, min. installation of R-60, see additional nstallation requirements on website Mall Insulation , electrically heated only, min. mstallation of R-26, see additional installation requirements on website Mall Insulation , electrically heated only, min. mstallation of R-26, see additional installation requirements on website Mall Insulation , electrically heated only, min. mstallation of R-26, see additional installation requirements on website Mindows, electrically heated homes only, U-facto of ≤ 0.30, see additional installation requirements on website	2. Bonus Incentive: 2. Electrically Heated Home: \$1,000 Electrically Cooled Home: \$500 \$100 \$500 \$100 \$500 \$20 \$20 \$20 \$0.35/SF \$0.35/SF \$0.35/SF \$0.35/SF \$1.00/SF \$1.00/SF	NA \$25 \$100 NA NA	No Yes Yes No No No No No	Post purchase application Post purchase applications for customer and dealer Post purchase applications for customer and dealer Post purchase application Post purchase application

(continued)

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Dkt -No. 20000-____405-ETR-141

First Revision of Sheet No. 111-6 Canceling Original Sheet No. 111-6

P.S.C. Wyoming No. 14

Home Energy Savings Program Schedule 111

Table 1 <i>(continued)</i>						
Equipment or Service	Customer Incentive	Dealer or Contractor Incentive	Contractor Required	Participation Procedure		
New Homes - Note 9 (continued)						
Heat Pump with Best Practice Installation and Sizing, 9.5+ HSPF, 14.5+ SEER, with TXV, 5 tons or less, see additional installation requirements on website	\$4 50	\$1 50	¥es	Post purchase applications for customer and dealer		
Ductless Heat Pump – Multi-Head, 9.0+ HSPF, 16+ SEER, see additional installation requirements on website	\$500	\$100	Yes	Post purchase applications for customer and dealer		
Evaporative Coolers Permanently Installed, min. 3,500 CFM, see additional installation requirements on website – Note 7	\$1 50	\$100	No	Post purchase applications for customer and dealer		
Note 5. Customers with both electric heat and el	Note 5: Customers with both electric heat and electric cooling are only eligible for incentives for electrically heated homes. Note 6: An additional incentive of \$200/customer will be paid if two areas (any combination of attic/ceiling, wall and/or floor) in the same residence are insulated in accordance with program specifications at the same time and are submitted on the same incentive application. Note 7: To qualify permanently installed evaporative coolers must be the primary source of cooling in the home and have a minimum 3,500 cubic feet per minute (CFM). Portable evaporative coolers must be portable and have a minimum 2,000 CFM. Note 8: To qualify for duct sealing and insulation incentives, home must have ducted electric heating system or ducted unitary cooling equipment serving 80% of the floor area.					
Equipment or Service	<u>Customer</u> Incentive	Mid-Market Incentive	<u>Contractor</u> <u>Required</u>	Participation Procedure		
New Homes		the second second second				
<u>New Homes, prescriptive path</u>	Electrically Heated H Electrically Cooled H	<u>lome: \$1,500</u> lome: \$500	No	Post purchase application		
New Manufactured Home, ENERGY STAR certified	Electrically Heated H Electrically Cooled H	lome: \$1,000 lome: \$500	<u>No</u>	Post purchase application		
Plumbing						
Low Flow Showerheads, Flow Rate < 2.0 GPM	NA	<u>Up to \$31</u>	<u>No</u>	Direct Install Mail-by Request		
Low Flow Aerators, Flow Rate < 1.5 GPM	NA	<u>Up to \$5</u>	<u>No</u>	Direct Install Mail-by Request		

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ATTACHMENT B

ATTACHMENT B

EXPLANATION OF MEASURE CHANGES FOR SCHEDULE 111 – HOME ENERGY SAVINGS PROGRAM

Measure Name	Description of Change	Measure Summary
Clothes Washers	<u>Type of Change:</u> Modify qualification criteria	$\frac{\text{Current Qualifications:}}{\text{MEF} \ge 2.46}$
	<u>Reason for Change:</u> Align with increasing industry standards and RTF	$\frac{\text{Revised Qualifications:}}{\text{MEF} \ge 3.2}$
		Current Incentive Amount (unchanged): \$50 (customer)
		<u>Notes:</u> On March 7, 2015 the ENERGY STAR specification will switch from using a modified energy factor (MEF) for quantifying the energy used by clothes to an integrated modified energy factor (IMEF). IMEF differs from MEF in that it includes low-power mode energy consumption. Starting March 7, 2015 the Program will switch to using IMEF.
Clothes Washer	Type of Change	Retirement
Recycling	Remove an existing measure	The measure will be retired until more reliable energy savings can be determined. There has been no activity for this measure and no savings have been reported for this measure.
Refrigerators	<u>Type of Change:</u> Modify qualification criteria Modify incentive	Current Qualifications: ENERGY STAR Qualified
	<u>Reason for Change:</u> To increase participation and align with	Revised Qualifications: CEE Tier 2 or higher
	increasing industry standards and RTF.	Current Incentive Amount: \$20 (customer)
		Revised Incentive Amount: \$75 (customer)

Measure Name	Description of Change	Measure Summary
Freezers	<u>Type of Change:</u> Modify incentive	Current Qualifications (unchanged): ENERGY STAR Qualified
	<u>Reason for Change:</u> To increase participation.	<u>Current Incentive Amount:</u> \$20 (customer)
		<u>Revised Incentive Amount:</u> \$40 (customer)
Dishwashers	<u>Type of Change:</u> Remove an existing measure	<u>Retirement:</u> The measure will be retired due to very low unit energy savings making the measure not cost-effective.
CFLs	<u>Type of Change:</u> Modify delivery methods Change incentive amounts.	Current Qualifications (unchanged): ENERGY STAR
	Reason for Change: To align incentives with RTF and EISA-impacted savings values, and to add new delivery models for the purpose of continuing to capture lighting savings	<u>Current Maximum Incentive Amount:</u> Varies by bulb type. Each bulb type has a not- to-exceed retail price. <u>Revised Maximum Incentive Amount:</u> General Purpose: \$3 Specialty: \$4 <i>No not-to-exceed retail price</i> <u>Current Delivery Methods:</u> Upstream <u>Revised Delivery Methods:</u> Upstream
		Mail by Request Direct Install
LEDs	<u>Type of Change:</u> Add new measure	Proposed Qualifications: ENERGY STAR
	Description of Measure: High efficient lighting that utilizes solid state technology.	Proposed Maximum Incentive Amount: All bulbs: \$23 No not-to-exceed retail price
		<u>Proposed Delivery Methods:</u> Upstream (general purpose and specialty) Mail by Request (general purpose only) Direct Install (general purpose only)

Measure Name	Description of Change	Measure Summary
CFL and LED Light Fixtures	<u>Type of Change:</u> Change incentive amount	Current Qualifications (unchanged): ENERGY STAR
	<u>Reason for Change:</u> To align incentives with market trends and decreasing product costs	Current Incentive Amount: \$20
	and decreasing product costs.	Revised Incentive Amount: \$10 (capped at 50% of product cost))
		<u>Current Delivery Methods (unchanged):</u> Downstream
		Notes: Torchiere and portable products are not qualified.
Ceiling Fans	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired due to very low unit energy savings making the measure not cost-effective.
Flat Panel Televisions	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired due to very high market saturation.
Computer Monitors	<u>Type of Change:</u> Remove an existing measure	<u>Retirement:</u> The measure will be retired due to very low unit energy savings and very low participation making the measure not cost-effective.
Desktop Computers	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired due to very low unit energy savings and very low participation making the measure not cost-effective.
Advanced Power Strips	Type of change: Add a new RTF measure Description of measure: Infrared sensing power strips shut off power to controlled devices when no activity is detected for a set period of time	Planned Qualification: Power strip must have infrared sensor and automatically shut off the plug loads when no motion or reduced load is detected for a period of time. Planned Incentive Amount: Up to \$50 Planned Delivery Methods: Upstream

Measure Name	Description of Change	Measure Summary
Electric Water Heaters	<u>Type of Change:</u> Modify qualification criteria and	<u>Current Qualifications:</u> 40-49 gal units: $EF \ge 0.93$
	Add in automatic retirement date for measure	≥ 66 gal units: EF ≥ 0.91
	<u>Reason for Change:</u> Align qualification criteria with the RTF and reduce the measure incentive to improve cost-effectiveness.	Revised Qualifications: 25-44.9 gal units: $EF \ge 0.94$ 45-54.9 gal units: $EF \ge 0.95$ 55-74.9 gal units: $EF \ge 0.93$ 75-99.9 gal units: $EF \ge 0.92$ 100-120 gal units: $EF \ge 0.85$
	On April 16, 2015 the federal standard for electric storage tank water heaters will be increased for all equipment sizes, requiring units 55 gallons and above to have an EF of 1.92 or higher,	<u>Current Incentive Amount:</u> \$75 (customer)
	and requiring units smaller than 55 gallons to achieve an EF 0.94 or higher.	550 (customer) <u>Measure Retirement:</u> Due to the federal standard change all electric water heater incentives will be retired after April 15, 2015. Incentives will be provided only for units purchased or installed on or before April 15, 2015.

Measure Name	Description of Change	Measure Summary
Heat Pump Water Heaters	Type of change: Modify incentive amount Add in automatic retirement date for measureReason for Change: High incremental cost of this technology has resulted in low market up-take. Due to high unit energy 	Current Qualifications: Energy Star qualified Revised Qualifications: Northern Climate Specification Qualified Current Incentive Amount: \$150 (customer) \$100 (contractor) Revised Incentive Amount: Up to \$300 (customer) \$100 (contractor) Retirement: Due to the federal standard units that do not meet the new standard will no longer be offered incentives after April 15, 2015.
Floor Insulation	Type of change: Modify qualifications <u>Reason for change:</u> To allow customers with older homes and shorter floor joists who cannot fit R-30 insulation into their crawl spaces to participate in the program.	$\label{eq:current_Qualifications:} \\ \hline \frac{Current_Qualifications:}{R_{initial} \leq 18} \\ R_{final} \geq 30 \\ \hline \frac{Revised_Qualifications:}{R_{initial} \leq 18} \\ R_{final} \geq 30 \text{ or fill cavity} \\ \hline \frac{Current_Incentive_Amount_(unchanged):}{\$0.50 \text{ for electric heat}} \\ NA \text{ for electric cooling} \\ \hline \frac{Notes:}{Incentive_is_paid_based_on_square_footage_of_floor_space_insulated. Measure_can_be_installed_by_customer_or_contractor.} \\ \hline \end{array}$

Measure Name	Description of Change	Measure Summary
Attic/Ceiling Insulation	Type of change: Modify incentive amount Reason for change: To align with low electricity savings associated with homes that do not have electric heat.	$\label{eq:current_Qualifications (unchanged):} \\ $R_{initial} \leq 20$ \\ $R_{final} \geq 49$ \\ \hline $Current Incentive Amount:$ $0.50/sf for electric heat$ $0.15/sf for electric cooling$ \\ \hline $Revised Incentive Amount:$ $0.50/sf for electric heat (single & multifamily)$ $0.50/sf for electric heat (single & multifamily)$ $0.10/sf for electric cooling (single family)$ $0.08/sf for electric cooling (multi-family)$ $0.08/sf for electric cooling (multi-family)$ \\ \hline $Notes:$ Incentive is paid based on square footage of attic space insulated.$ Measure can be installed by customer or contractor.$ \\ \hline $Mathematical{eq:contractor} \end{tabular}$
Wall Insulation	<u>Type of change:</u> Modify incentive amount <u>Reason for change:</u> To align with low electricity savings associated with homes that do not have electric heat.	$\label{eq:current_Qualifications (unchanged):} \\ \hline R_{initial} \leq 10 \\ \hline R_{final} \geq 13 \text{ or fill cavity} \\ \hline \\ $
Insulation Bonus	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired and replaced with a whole-home upgrade package.

Measure Name	Description of Change	Measure Summary
Air Sealing	<u>Type of Change:</u> Add new measure	Planned Qualifications: Air seal entire home per program manual Installation completed by contractor Electrically heated home Planned Incentive Amount: \$0.30/sf Planned Delivery Methods: Downstream Notes: Incentive is paid based on area of conditioned space of the home
Central Air Conditioner	Type of change: Modify qualification criteria and incentive amounts Reason for change: To increase participation and to better align incentives with savings garnered from the measure	Current Qualifications: ≥ 15 SEER, with TXV Revised Qualifications: ≥ 15 SEER, with proper installation and sizing: Meet airflow/refrigerant requirements 350 CFM/ton of airflow Refrigerant charge within +/- 3 degrees of target subcooling Equipment properly sized per program requirements Current Incentive Amount: \$250 (customer) \$25 (contractor) Revised Incentive Amount: \$50 (customer) \$75 (contractor)
Central Air Conditioner Proper Sizing	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired and combined with the Central Air Conditioner Measure
Central Air Conditioner Proper Installation	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired and combined with the Central Air Conditioner Measure

Measure Name	Description of Change	Measure Summary
Room Air Conditioners	Type of Change: Modify delivery method and incentive amount. Reason for Change: To drive more participation, decrease incentive costs, and decrease administrative costs	Current Qualifications (unchanged): ENERGY STAR Qualified Current Incentive Amount: \$25.00 Revised Incentive Maximum Amount: Up to \$20.00 Current Delivery Methods: Downstream Revised Delivery Methods: Upstream
Evaporative Coolers	Type of Change: Incentive amount Reason for Change: Align incentives with associated savings and to allow customer self- installations to increase participation. Merge portable and permanently installed evaporative coolers into one measure separated by tiers.	Current Qualifications (unchanged):Tier 1: 2,000 – 3,499 CFMTier 2: \geq 3,500 CFM(For Tier 2, unit must be the primary cooling source)Current Incentive Amount: Tier 1: \$75 (customer)Tier 2: \$150 (customer)\$100 (contractor)Revised Incentive Amount: Tier 1: \$100 (customer)Tier 2: \$200 (customer)\$50 (contractor)Notes: Customers performing self-installs are not eligible for contractor incentive.

Measure Name	Description of Change	Measure Summary
Duct Sealing & Insulation	Type of Change: Modify incentive and qualifications Reason for change: To align with savings and to drive participation To add multi-family-specific incentives	$\begin{tabular}{lllllllllllllllllllllllllllllllllll$
Duct Sealing	Type of Change: Add new measure Description of measure: To provide increased opportunities for participation and to allow customers who already have duct insulation to reduce their duct leakage	Planned Qualification: Must have ducted electric heating system serving at least 80% of the home's floor area. Installation completed by contractor Planned Incentive Amount: Single Family: \$300 (customer) \$100 (contractor) Multi-Family: \$150 (customer) \$50 (contractor) Planned Delivery Methods: Downstream

Measure Name	Description of Change	Measure Summary
Manufactured Homes Duct Sealing	<u>Type of Change:</u> Add a new RTF measure	Planned Qualification:Must have ducted electric heating systemserving at least 80% of the home's floor area.Installation to be completed by contractor.Planned Incentive Amount:Up to \$750 (contractor)Planned Delivery Methods:
		Direct Install <u>Notes:</u> Contractor will be reimbursed for actual job costs at no cost to the customer. Costs may include surcharge for mileage and duct testing, and other job expenses.
Heat Pump Upgrade	Type of Change: Modify incentive and qualifications Reason for change: To increase requirements to shift the market to higher efficiency equipment and to increase customer participation	Current Qualifications: ≥ 8.2 HSPF TXV Revised Qualifications: ≥ 9.0 HSPF ≥ 15 SEER Current Incentive Amount: \$300 (customer) \$100 (contractor) Revised Incentive Amount: \$500 (customer) \$250 (contractor)
Heat Pump Conversion	Type of Change: Modify incentive and qualifications Reason for change: To increase requirements to shift the market to higher efficiency equipment and to increase customer participation	Current Qualifications: ≥ 8.2 HSPF TXV Revised Qualifications: ≥ 9.0 HSPF ≥ 15 SEER Current Incentive Amount: \$400 (customer) \$100 (contractor) Revised Incentive Amount: \$1,250 (customer) \$250 (contractor)

Measure Name	Description of Change	Measure Summary
Heat Pump Best Practice Installation and Sizing	<u>Type of Change:</u> Modify incentive <u>Reason for change:</u> To increase customer participation	<u>Current Qualifications (unchanged):</u> Install new heat pump per program requirements. <u>Current Incentive Amount:</u> \$100 (customer) \$100 (contractor) <u>Revised Incentive Amount:</u> \$200 (customer) \$200 (contractor)
Heat Pump Tune- up	<u>Type of Change:</u> Remove an existing measure	Retirement: The measure will be retired due to very low unit energy savings and very low participation making the measure not cost-effective.
Ductless Heat Pump	<u>Type of Change:</u> Modify incentive and qualifications <u>Reason for change:</u> To increase program participation and encourage multi-family installations.	Current Qualifications: ≥ 16 SEER ≥ 9 HSPF Single-Head Units Only Revised Qualifications: ≥ 9.5 HSPF ≥ 16 SEER Single or Multi-head Units Current Incentive Amount: \$500 (customer) \$100 (contractor) Revised Incentive Amount: Single-family: \$1,000 (customer) \$300 (contractor) Multi-family: \$600 (customer) \$200 (contractor)

Measure Name	Description of Change	Measure Summary
95% AFUE Gas Furnace with ECM	<u>Type of Change:</u> Add a new measure	Planned Qualifications: Install a new gas or propane furnace that has a 95% or higher Annual Fuel Utilization Efficiency (AFUE) with an Electronically Commutated Motor (ECM) per program requirements.
		Planned Incentive Amount: \$200 (customer) \$50 (contractor)
		Planned Delivery Methods: Downstream
		Customer may only apply for one ECM incentive: 95% AFUE gas furnace with ECM or ECM on existing furnace.
ECM on Existing Furnace	<u>Type of Change:</u> Add a new measure	<u>Planned Qualifications:</u> Replace existing gas or propane furnace motor with an Electronically Commutated Motor (ECM) per program requirements.
		Planned Incentive Amount: \$100 (customer) \$50 (contractor)
		Planned Delivery Methods: Downstream
		Notes: Customer may only apply for one ECM incentive: 95% AFUE gas furnace with ECM or ECM on existing furnace.

Measure Name	Description of Change	Measure Summary
Whole Home Upgrade Package	<u>Type of Change:</u> Add a bonus incentive for installing multiple measures	<u>Planned Qualifications:</u> Customer must install complete each of the following per program requirements.
	Description of Bonus: Customers who install several measures together are eligible for a bonus incentive. Each element of the combined measure must meet the qualifications of the individual measure.	 Electrically cooled homes: ECM Retrofit or 95% Furnace with ECM Tier 2 Evaporative Cooler or Central Air Conditioner (must be ducted) Duct Sealing & Insulation Whole-home attic or wall insulation
		 Electrically heated homes: Heat Pump or Ductless Heat Pump Duct Sealing or Duct Sealing & Insulation (for ducted heat pumps) Whole-home attic or wall or floor insulation Air sealing
		Planned Bonus Incentive Amount: Electrically-heated homes: \$1,000 (customer) Electrically-cooled homes: \$500 (customer)
New Homes, Stand- alone measures	<u>Type of Change:</u> Remove an existing measure	Retirement: These stand-alone measures will be retired and replaced with a comprehensive whole home prescriptive checklist
		 Retiring new homes measures: Refrigerator Dish washer Insulation (floor, attic, and wall) Windows Heat Pump Ductless Heat Pump Evaporative Cooler

Measure Name	Description of Change	Measure Summary
New Homes,	Type of Change:	Planned Qualifications:
prescriptive path	Add a new measure	All Homes:
prescriptive path	Add a new measure	All Homes: All Homes: Attic insulation $\ge R-49$ Floor insulation $\ge R-30$ Wall insulation $\ge R-30$ Windows u-Value ≤ 0.30 Duct insulation $\ge R-8$ (for ducted systems) Duct Leakage (for ducted systems): $\le 100 \text{ CFM } @ 25 \text{ Pa}$ Max air infiltration: 4 ACH @ 50 Pa Programmable thermostat At least 80% of sockets contain CFL or LED bulb Electrically-heated homes: Heat Pump or Ductless Heat Pump (HSPF ≥ 9 ; SEER ≥ 15) Electrically-cooled homes: Central Air Conditioner (SEER > 15) $\ge 95\% \text{ AFUE Gas Furnace with ECM}$ Planned Incentive Amount: Electrically-cooled homes: \$1,500 (Customer OR Builder) Electrically-cooled homes: \$1,500 (Customer OR Builder) Planned Delivery Methods: Downstream Notes: Homes with electric heat and cooling may only, qualify for the electric heat incentive

Measure Name	Description of Change	Measure Summary
New Manufactured Homes ENERGY STAR	<u>Type of Change:</u> Add a new RTF measure	Planned Qualifications:Home must receive ENERGY STARcertification by incorporating an energy-efficient building enclosure design, air-distribution system, and equipment.Planned Incentive Amount:Electrically-heated homes:\$1,000 (customer or mid-market)Electrically-cooled homes:\$500 (customer or mid-market)Notes:Homes with electric heat and cooling may
Low Flow Showerheads	<u>Type of change:</u> Add a new RTF measure	$\frac{Planned Qualification:}{Unit Flow Rate \leq 2.00 \text{ GPM}}$
	<u>Description of measure:</u> A device that constricts the flow rate of water in showers, consequentially reducing the load on a hot water heater	<u>Planned Incentive Amount:</u> Up to \$31 for all delivery methods <u>Planned Delivery Methods:</u> Mail by Request Direct Install
Low Flow Faucet Aerators	Type of change:Add a new measureDescription of measure:A device that constricts the flow rate ofwater in sinks/faucets, consequentiallyreducing the load on a hot water heater	Planned Qualification: Unit Flow Rate ≤ 1.50 GPM Planned Incentive Amount: Up to \$5 for all delivery methods Planned Delivery Methods: Mail by Request Direct Install

ATTACHMENT C

NÁVIGANT

1375 Walnut Street Suite 200 Boulder, CO 80302 303.728.2500 phone 303.728.2501 fax

Memorandum

То:	Don Jones Jr., PacifiCorp/Rocky Mountain Power
From:	David Basak, Navigant

Date: November 25, 2014

Re: Program Design Cost Effectiveness for the Wyoming Home Energy Savers Program

Navigant has developed this memo in response to PacifiCorp's proposed Home Energy Savers Program cost effectiveness modeling needs in the state of Wyoming.

This memo presents the cost effectiveness results of individual analysis runs and a compilation of combined years for the state of Wyoming. Each scenario is analyzed using modeled assumptions provided by PacifiCorp. These scenarios utilize the following assumptions:

- *Avoided Costs:* Navigant utilized the "East" decrement value stream provided in the 2013 PacifiCorp Integrated Resource Plan. PacifiCorp identified measure types (i.e., cooling, lighting, and whole house) which were used to determine the appropriate decrement stream and load shape when calculating avoided costs. The measures types are as follows:
 - > <u>Cooling Measures</u> East Cooling Decrement and load shape
 - > <u>Lighting Measures</u> East Lighting Decrement and load shape
 - > <u>Whole House Measures</u> East Whole House Decrement and load shape
 - > <u>Plug Loads Measures</u> East Plug Load Decrement and load shape
 - > <u>Water Heating Measures</u> East Water Heating Decrement and load shape
- *Modeling Inputs:* Navigant utilized individual measure savings and administration costs provided by PacifiCorp in the file *WY_HES_StateSavingsSummary_10-20-2014.xlsx*.
- *Energy Rates:* Navigant utilized the 2013 rates provided by PacifiCorp and applied an escalation of 1.9% to arrive at estimated rates for PY2015 and PY2016.

This memo will begin by addressing the program level results for PY2015 and 2016 for the Wyoming Home Energy Savers Program. The cost-effectiveness inputs are as follows:

Table 1 – Cost Effectiveness Analysis Inputs

Parameters	2015	2016
Discount Rate for all B/C Tests	6.88%	6.88%
Line Loss Factor - Energy (%)	9.51%	9.51%
Residential Energy Rate (\$/kWh)	\$0.108	\$0.110
Net-to-Gross Ratio	Varies	Varies
Escalation Rate	1.9%	1.9%

Table 2 – Annual Program Costs for PY 2015 and 2016 (Source: PacifiCorp)

Scenario	Incentives (\$)	Program Admin (\$)	Internal Admin (\$)	Total Program Cost (\$)
Program Year 2015	\$606,288	\$636,044	\$47,000	\$1,289,332
Program Year 2016	\$800,986	\$625,955	\$47,893	\$1,474,834
Total PY 2015 and 2016	\$1,407,274	\$1,261,999	\$94,893	\$2,764,166

Table 3_Annual Program Savings at Site for PY 2015 and 2016 in kWh (Source: PacifiCorp)

Scenario	Gross Annual Energy Savings at Site (kWh)	Net Annual Energy Savings at Site (kWh)
Program Year 2015	6,336,932	4,231,573
Program Year 2016	8,246,091	5,749,129
Total PY 2015 and 2016	14,583,023	9,980,702

The PY2015 and 2016 program level cost/benefits results are as follows:

Benefit/Cost Test Performed	Levelized \$/kWh	Costs	Benefits	Net Benefits	Benefit/Cost Ratio
Total Resource Cost Test (PTRC) + Conversation Adder	\$0.0546	\$1,477,434	\$2,385,574	\$908,141	1.61
Total Resource Cost Test (TRC) No Adder	\$0.0546	\$1,477,434	\$2,168,704	\$691,270	1.47
Utility Cost Test (UCT)	\$0.0476	\$1,289,332	\$2,168,704	\$879,372	1.68
Rate Impact Test (RIM)		\$4,433,924	\$2,168,704	(\$2,265,220)	0.49
Participant Cost Test (PCT)		\$794,390	\$5,247,996	\$4,453,607	6.61
Lifecycle Revenue Impacts (\$/kWh)				\$0.000019099	
Discounted Participant Payback (years)				n/a	

Table 5 – PY 2016 Program Level Cost/Benefit Test Results (Admin Costs Included)

Benefit/Cost Test Performed	Levelized \$/kWh	Costs	Benefits	Net Benefits	Benefit/Cost Ratio
Total Resource Cost Test (PTRC) + Conversation Adder	\$0.0386	\$1,665,230	\$3,909,140	\$2,243,910	2.35
Total Resource Cost Test (TRC) No Adder	\$0.0386	\$1,665,230	\$3,553,763	\$1,888,533	2.13
Utility Cost Test (UCT)	\$0.0342	\$1,474,834	\$3,553,763	\$2,078,929	2.41
Rate Impact Test (RIM)		\$6,583,434	\$3,553,763	(\$3,029,671)	0.54
Participant Cost Test (PCT)		\$991,382	\$7,760,319	\$6,768,937	7.83
Lifecycle Revenue Impacts (\$/kWh)				\$0.000017927	
Discounted Participant Payback (years)				n/a	

Table 6 - PY2015 and 2016 Program Level Cost/Benefit Test Results (Admin Costs Included)

Benefit/Cost Test Performed	Levelized \$/kWh	Costs	Benefits	Net Benefits	Benefit/Cost Ratio
Total Resource Cost Test (PTRC) + Conversation Adder	\$0.0448	\$3,142,664	\$6,294,714	\$3,152,050	2.00
Total Resource Cost Test (TRC) No Adder	\$0.0448	\$3,142,664	\$5,722,467	\$2,579,804	1.82
Utility Cost Test (UCT)	\$0.0394	\$2,764,166	\$5,722,467	\$2,958,301	2.07
Rate Impact Test (RIM)		\$11,017,358	\$5,722,467	(\$5,294,891)	0.52
Participant Cost Test (PCT)		\$1,785,772	\$13,008,316	\$11,222,544	7.28
Lifecycle Revenue Impacts (\$/kWh)				\$0.000018410	
Discounted Participant Payback (years)				n/a	

Memorandum to Don Jones Jr., PacifiCorp 11/25/2014 Page 4 of 4 The measure category cost/benefits results for the combination of single/multi-family and manufactured homes are as follows:

Wyoming HES Program		P-TRC	P-TRC	Jar a	TRC	TRC	J D L	Utility PV	Utility PV	Utility	Ratepayer PV	Ratepayer PV	MIG	Part. PV	Part. PV	Part.
	Program Year	Benefits	Costs		Benefits	Costs		Benefits	Costs	Cost	Benefits	Costs		Benefits	Cost	Cost
Measure Category		(\$)	(\$)	lest	(\$)	(\$)	Iest	(\$)	(\$)	Test	(\$)	(\$)	iest	(\$)	(\$)	Test
Appliance	2015	\$164,652	\$102,441	1.61	\$149,684	\$102,441	1.46	\$149,684	\$84,265	1.78	\$149,684	\$275, 278	0.54	\$366,869	\$102,441	3.58
Electronics	2015	\$6,419	\$25,467	0.25	\$5,836	\$25,467	0.23	\$5,836	\$11,200	0.52	\$5,836	\$21,074	0.28	\$28,515	\$25,467	1.12
HVAC	2015	\$591,462	\$101,143	5.85	\$537,693	\$101,143	5.32	\$537,693	\$146,727	3.66	\$537,693	\$856, 819	0.63	\$1,330,170	\$101,143	13.15
Lighting	2015	\$1,004,613	\$493,783	2.03	\$913,285	\$493,783	1.85	\$913, 285	\$304,928	3.00	\$913,285	\$1,722,771	0.53	\$2,486,224	\$493,783	5.04
New Homes	2015	\$5,323	\$4,206	1.27	\$4,839	\$4,206	1.15	\$4,839	\$2,000	2.42	\$4,839	\$8,283	0.58	\$9,854	\$4,206	2.34
Plumbing	2015	\$404,555	\$20,317	19.91	\$367,777	\$20,317	18.10	\$367,777	\$15,345	23.97	\$367,777	\$580, 786	0.63	\$722,146	\$20,317	35.54
Weatherization	2015	\$182,145	\$37,755	4.82	\$165,586	\$37,755	4.39	\$165,586	\$29,428	5.63	\$165,586	\$242, 948	0.68	\$242,948	\$37,755	6.43
Whole Home	2015	\$26,406	\$9,277	2.85	\$24,005	\$9,277	2.59	\$24,005	\$12,395	1.94	\$24,005	\$42,921	0.56	\$61,269	\$9,277	6.60
Total	2015	\$2,385,574	\$794,390	3.00	\$2,168,704	\$794,390	2.73	\$2,168,704	\$606,288	3.58	\$2,168,704	\$3,750,880	0.58	\$5,247,996	\$794,390	6.61

Table 7 – Measure Category Results for Program Year 2015 (No Admin Costs Included)

Table 8 – Measure Category Results for Program Year 2016 (No Admin Costs Included)

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Part	Cos	Tes	7.1	4.5	10.2	5.2	2.3	36.2	9.1	6.7	7.8
Part. PV	Cost	(\$)	\$52,490	\$45	\$166,911	\$561,433	\$4,206	\$31,171	\$165,850	\$9,277	\$991,382
Part. PV	Benefits	(\$)	\$377,595	\$204	\$1,707,465	\$2,962,850	\$10,003	\$1,128,892	\$1,511,113	\$62,198	\$7,760,319
MIG		1631	0.54	0.37	0.60	0.52	0.58	0.62	0.71	0.55	0.60
Ratepayer PV	Costs	(\$)	\$275,681	\$142	\$1,110,277	\$2,052,650	\$8,402	\$907, 821	\$1,511,113	\$43,501	\$5,909,586
Ratepayer PV	Benefits	(\$)	\$149,321	\$53	\$666,186	\$1,069,957	\$4,839	\$564,438	\$1,074,966	\$24,005	\$3,553,763
Utility	Cost	Test	1.81	1.06	3.11	2.95	2.42	23.98	10.37	1.94	4.44
Utility PV	Costs	(\$)	\$82,695	\$50	\$214,420	\$362,278	\$2,000	\$23,535	\$103,613	\$12,395	\$800,986
Utility PV	Benefits	(\$)	\$149,321	\$53	\$666,186	\$1,069,957	\$4,839	\$564,438	\$1,074,966	\$24,005	\$3,553,763
U GF		1631	2.84	1.18	3.99	1.91	1.15	18.11	6.48	2.59	3.58
TRC	Costs	(\$)	\$52,490	\$45	\$166,911	\$561,433	\$4,206	\$31,171	\$165,850	\$9,2 <i>7</i> 7	\$991,382
TRC	Benefits	(\$)	\$149,321	\$53	\$666,186	\$1,069,957	\$4,839	\$564,438	\$1,074,966	\$24,005	\$3,553,763
ים דומר		1631	3.13	1.30	4.39	2.10	1.27	19.92	7.13	2.85	3.94
P-TRC	Costs	(\$)	\$52,490	\$45	\$166,911	\$561,433	\$4,206	\$31,171	\$165,850	\$9,277	\$991,382
P-TRC	Benefits	(\$)	\$164,253	\$58	\$732,805	\$1,176,952	\$5,323	\$620,881	\$1,182,462	\$26,406	\$3,909,140
	Program Year		2016	2016	2016	2016	2016	2016	2016	2016	2016
Wyoming HFS Program	Massing Calabour	Measure Calegory	Appliance	Ilectronics	IVAC	ighting	Vew Homes	lumbing	Veatherization	Vhole Home	Total

Table 9 – Measure Category Results for Program Years 2015 and 2016 (No Admin Costs Included)

	r		D													
Wvoming HES Program		P-TRC	P-TRC	D.TRC	TRC	TRC	TRC	Utility PV	Utility PV	Utility	Ratepayer PV	Ratepayer PV	RIM	Part. PV	Part. PV	Part.
	Program Year	Benefits	Costs		Benefits	Costs	, to = =	Benefits	Costs	Cost	Benefits	Costs	toor	Benefits	Cost	Cost
INTERSULE CALEBULY		(\$)	(\$)	1631	(\$)	(\$)	1631	(\$)	(\$)	Test	(\$)	(\$)	1631	(\$)	(\$)	Test
Appliance	2015 and 2016	\$328,904	\$154,930	2.12	\$299,004	\$154,930	1.93	\$299,004	\$166,960	1.79	\$299,004	\$550,958	0.54	\$744,464	\$154,930	4.81
Electronics	2015 and 2016	\$6,478	\$25,512	0.25	\$5,889	\$25,512	0.23	\$5,889	\$11,250	0.52	\$5,889	\$21,216	0.28	\$28,719	\$25,512	1.13
HVAC	2015 and 2016	\$1,324,267	\$268,054	4.94	\$1,203,879	\$268,054	4.49	\$1,203,879	\$361,147	3.33	\$1,203,879	\$1,967,096	0.61	\$3,037,635	\$268,054	11.33
Lighting	2015 and 2016	\$2,181,565	\$1,055,216	2.07	\$1,983,241	\$1,055,216	1.88	\$1,983,241	\$667,206	2.97	\$1,983,241	\$3,775,420	0.53	\$5,449,074	\$1,055,216	5.16
New Homes	2015 and 2016	\$10,646	\$8,413	1.27	\$9,678	\$8,413	1.15	\$9,678	\$4,000	2.42	\$9,678	\$16,685	0.58	\$19,857	\$8,413	2.36
Plumbing	2015 and 2016	\$1,025,436	\$51,488	19.92	\$932,215	\$51,488	18.11	\$932,215	\$38,879	23.98	\$932,215	\$1,488,607	0.63	\$1,851,039	\$51,488	35.95
Weatherization	2015 and 2016	\$1,364,607	\$203,605	6.70	\$1,240,552	\$203,605	6.09	\$1,240,552	\$133,042	9.32	\$1,240,552	\$1,754,061	0.71	\$1,754,061	\$203,605	8.62
Whole Home	2015 and 2016	\$52,811	\$18,553	2.85	\$48,010	\$18,553	2.59	\$48,010	\$24,790	1.94	\$48,010	\$86,421	0.56	\$123,466	\$18,553	6.65
Total	2015 and 2016	\$14,977,256	\$4,653,048	3.22	\$13,615,687	\$4,653,048	2.93	\$13,615,687	\$3,461,368	3.93	\$13,615,687	\$22,982,400	0.59	\$30,800,450	\$4,653,048	6.62